Serving the residents of Hermosa Beach, Manhattan Beach and Redondo Beach, California

## Fiscal Year 2016–17 **Budget**

The funding to create a healthy beach community.

Adopted May 25, 2016





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District Officials July 2016



Michelle Bholat, M.D. MPH President Pro Tem



Noel Chun, M.D., Secretary-Treasurer



Jane Diehl, President



Lenore Bloss, Board Member



Vanessa Poster, Board Member

**Length of Service** 

## **BOARD OF DIRECTORS**

Jane Diehl, President 2 years
Michelle Bholat, M.D., MPH, President Pro Tem 2 years
Noel Chun, M.D., Secretary-Treasurer 9 years
Vanessa Poster, Board Member 18 years
Lenore Bloss, Board Member 1 year

## **DISTRICT EXECUTIVE LEADERSHIP**

Susan Burden, Chief Executive Officer

William Kim, M.D., Chief Medical Advisor

Jackie Berling, Chief Wellness Officer

Monica Suua, Chief Financial Officer

11 years

12 years

13 years

15 Years

## FINANCE DEPARTMENT

Juliana Jenkins, Sr. Accountant

Patty Cortez, Payroll Accountant

Charlnisha Garnett, Staff Accountant

11 years

1 year

1 Year



Susan Burden CEO



William Kim, M.D. CMA



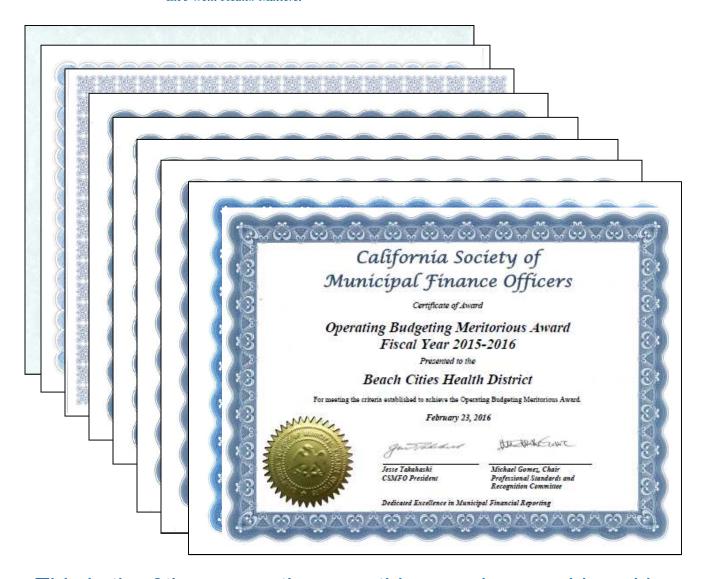
Jackie Berling CWO



Monica Suua CFO



Live Well. Health Matters.



This is the 9th consecutive year this award was achieved by Beach Cities Health District. The effort to seek and attain this award reflects the District's commitment to meet the highest standards of governmental budgeting and reporting.

The California Society of Municipal Finance Officers (CSMFO), established in 1957, exists to promote excellence in financial management through innovation, continuing education and professional development.



# **Budget Message**





May 19, 2016

## FY2016-17 BUDGET MESSAGE

This budget serves the Beach Cities Health District's vision "A healthy beach community" and mission "To enhance community health through partnerships, programs and services for people who live and work in Hermosa, Manhattan and Redondo Beach." focusing on the board-approved strategic health priorities. In this message, you will read about the district-wide budget; the support material provides more detail. This report highlights issues and opportunities facing the agency, identifies material changes from last year's budget, discusses steps to improve our capacity to deliver services and discloses major assumptions. The purpose of this message is to clearly summarize the complex and detailed information contained throughout the budget documents. Refer to the Table of Contents for guidance to read about specific topics. This District Budget becomes the guide for services and financial activity for the year July 1st 2016 through June 30th, 2017.

The balanced approach taken by the Board, CEO and Finance staff provides services in the current year, maintains the necessary infrastructure of capital assets and provides security to grow our ability to pay for services keeping pace with inflation.

This year's budgeted revenue increases 3% compared to prior year, providing for all existing services within a balanced budget. The District's budget this year projects services at a total delivery cost of \$11.6 million on a property tax base of \$3.2 million. This leveraging is made possible by the supplemental funding streams of user fees, leases, investments and public-private

Beach Cities Health District will leverage \$3.2 million from Property Taxes to provide \$11.6 million in services to the community in 2016-17

partnership revenues. The high degree of user-fee participation is an indicator that residents find value in the health services offered by the District.

## **Budget Summary**

The District budget increased revenues adjusts for the economics of recovering property values, continued low interest rates, and volatile partnership revenues, while maintaining the span of existing services throughout the community.

	Comparison to Pric	or Year Budget		
	FY16-17	FY15-16	\$	%
	Budget	Budget	Variance	
Revenue Funding	\$ 12,156,000	\$ 11,752,000	\$ 404,000	3%
Operating Expenditures	(11,639,000)	(10,985,000)	(654,000)	-6%
Net Operating Income	\$ 517,000	\$ 767,000	\$ (250,000)	-33%
Capital Expenditures	(1,288,000)	(1,344,000)	 56,000	4%
Net Income / <loss></loss>	\$ (771,000)	\$ (577,000)	\$ (194,000)	-25%

Financial highlights of the FY2016-17 budget are:

- 1) Achieves increased funding of \$404,000 through management of partnership income, leasing property tax and user fees
- 2) Covers the anticipated one-time expenses for the Board election and increases in expenses, most significantly in facilities costs
- 3) Includes continued capital investments in the 514 building and IT infrastructure
- 4) Using a modified accrual method of accounting to be consistent with best practices for governmental entities, the governmental accounting standards board (GASB), and generally accepted governmental accounting standards (GAGAS)

Revenu	e Comparison	to Prior Year	r Budget	
	FY16-1 <i>7</i> <u>Budget</u>	FY15-16 <u>Budget</u>	\$ Variand	% :e
Leases	2,967,000	2,950,000	17,000	1%
Property Tax	3,231,000	3,091,000	140,000	5%
Interest	976,000	932,000	44,000	5%
Partnership	2,162,000	2,322,000	(160,000)	-7%
User Fees	2,765,000	2,398,000	367,000	15%
Other	55,000	59,000	(4,000)	-7%
Total Revenue	\$12,156,000	\$11,752,000	\$ 404,000	3%

Program accomplishments this budget provides are:

- Achievement of Blue Zones Project Community Certification by the cities of Hermosa Beach, Manhattan Beach and Redondo Beach. Community Certification represents the
  - culmination of concerted efforts across the multiple sectors, from schools to restaurants to worksites, to build a community where the healthy choice is the default choice.
- Partnership with local school districts to create healthy school environments where our youngest residents develop into physically, socially, and emotionally healthy adults, prepared to become contributing members of society.
- Promote active independent aging and
- strategies that make our community become more age-friendly through professional care management, volunteer programs, and evidence-based home- and community-based programs and services.
- Ensure access to health care and increase health literacy for qualifying beach cities residents through assistance with enrollment in Covered California.
- Increase youth physical activity at our AdventurePlex facility, making fitness fun and serving over 2,790 through summer camp and 29,556 through drop-in play over the year.
- Continue to deliver community fitness center services, enrolling 540 new members delivering 7,996 exercise class encounters, and 6,253 personal training sessions, measurably improving active aging.

City	Population	%
Redondo Beach	67,511	55%
Manhattan Beach	35,534	29%
Hermosa Beach	19,725	16%
	122,770	100%
Age Category	Population	%
outh/	26,342	21%
Adult	81,745	67%
	14,683	12%
Senior		

The District's health priorities are an integral part of this budget. Across the three lifespan categories of youth, adult and older adults, specific health targets remain at the core of this budget, including services for the uninsured or underinsured.

## **Economic Issues Facing the District**

After years of slight decline in the average assessed valuation by the Los Angeles County Tax Assessor following 2008-09, property tax remitted to BCHD has started increasing steadily since 2012-13, and is continuing to trend positively. The current year property tax receipts are 2% better than FY15-16 budget and FY16-17 is forecasted to be 3% better than current year actual receipts.

The depressed interest rate market continues to affect the District's Interest Revenue. District investments continue to mature only to be re-invested at current, lower, rates, which lowers the average portfolio yield. Interest on Notes Receivable related to leases from Lazar Ducot, and Beach Cities Child Development Center are at contracted rates. PFM Asset Management forecasts next year's average portfolio return to average 1.45% (last year's was 1.21%).

## **Budget and Comprehensive Annual Financial Reporting Awards**

The District is committed to excellence in our financial management resulting in transparency to our residents and taxpayers in the way we steward public funds.

Beach Cities Health District has received the Meritorious Operating Budgeting Award for eight consecutive years from the California Society of Municipal Finance Officers and continues to be the only California healthcare district to do so.

This award program is designed to recognize those agencies whose budget and financial reports meet certain state-wide standards considered to be of the highest quality. The effort to seek and attain this award reflects the District's commitment to



seek and attain this award reflects the District's commitment to meet the highest standards of governmental budgeting and reporting.

## **District Funding**

Funding sources come from five main categories: Property Tax (24 percent), User Fees (23 percent), Lease revenue (24 percent), Partnership Revenue (18 percent), and Interest on Investments (8 percent).

User Fee revenue is normally projected on the basis of historic usage trends of actual services with an objective incorporated for outreach to new service recipients. User fees are comprised of fees

from direct users of Center for Health & Fitness and AdventurePlex. User Fee revenues are forecast to increase \$367,000 or 15 percent over 2015-16 Budget. AdventurePlex increases \$330,000 (32 percent) and Center for Health & Fitness increases \$37,000 (3 percent).

**Property Tax** actual remittances are increasing slightly, 2016-17 over prior year is forecast to increase 5 percent over prior year budget, based on consultant-provided data and the experience and forecasts of our overlapping cities.

<b>Diversified F</b>	unding Sourc	es
FY16-1 <i>7</i> <u>Budget</u>		
Leases	2,967,000	24%
Property Tax	3,231,000	27%
Interest	976,000	8%
Partnership	2,162,000	18%
User Fees	2,765,000	23%
Other	55,000	0%
Total Revenue	\$12,156,000	100%

**Lease revenues** are projected on the basis of existing leases. The increase for FY2016-17, as shown at table to right, is a combination of increased rent at the 514 Prospect main campus, less two known vacancies.

We are actively searching for a new tenant for the vacant space on the 3<sup>rd</sup> floor located at 514 N.

Prospect Avenue. A three-year property management agreement was signed with Charles Dunn Real Estate Services, Inc., in December 2014, to provide management services to the building, which replaced the costs of three full-time staff members. Beach District Surgery Center agreed to a three year re-lease term last year. Cancer Care Associates/Torrance

Lease	Revenue	e Source	S	
	FY16-17	FY15-16	\$	%
	<u>Budget</u>	<u>Budget</u>	Variar	ice
514 Prospect Campus	\$ 2,149,000	\$ 2,138,000	\$11,000	1%
1837 PCH (Sunrise)	280,000	280,000	-	0%
2114 Artesia (SBFHC)	178,000	174,000	4,000	2%
601 PCH (Leap & Bound)	160,000	158,000	2,000	1%
Prospect One - Ducot Parking	200,000	200,000		0%
Total Lease Revenue	\$2,967,000	\$2,950,000	\$17,000	1%

Health Associates have agreed to an increase in leased space by 156 square feet last year. South Bay Family Health Care at Artesia Blvd. agreed to a new five year lease term last year as well at Artesia Blvd.

**Partnership revenue** is comprised of the District's 80% joint venture partnership with Sunrise Senior Living, Hermosa Beach, and 5% joint venture partnership with Beach District Surgery Center, located within our own 514 building. Sunrise provides their calendar-year budget from which we base our budget and is forecast an average of \$164,667 per month. This is a 4% increase from prior year. The Surgery Center is budgeted to average \$15,500 per month based on current results.

**Investment revenue** is a function of lease-related notes receivable and a portfolio of investments. The interest income from lease-related notes are recorded per amortization schedules and are therefore predictable. Maturing bonds in the portfolio are subject to reinvestment risk at the

prevailing market rates. PFM Asset Management, the District's investment manager, is forecasting a 1.45% average return on district investments under their management, up from last year's 1.21%. The decrease in interest from the long-term Ducot note receivable is the normal shift in the amortization from interest to principal from the fixed

stment	Earning	gs	
FY16-17	FY15-16	\$	%
Budget	Budget	Variand	æ
408,000	314,000	94,000	30%
8,000	8,000	-	0%
545,000	592,000	(47,000)	-8%
15,000	18,000	(3,000)	-17%
\$ 976,000	\$ 932,000	\$ 44,000	5%
	FY16-17 <u>Budget</u> 408,000 8,000 545,000 15,000	FY16-17 FY15-16 <u>Budget</u> <u>Budget</u> 408,000 314,000  8,000 8,000  545,000 592,000  15,000 18,000	Budget         Budget         Variance           408,000         314,000         94,000           8,000         8,000         -           545,000         592,000         (47,000)           15,000         18,000         (3,000)

payment schedule. These factors, combined, will result in a \$44,000, or 5.0%, increase in budgeted interest revenue.

## **Commitment to Existing Services**

The Health District's General Fund serves the residents of Hermosa Beach, Manhattan Beach and Redondo Beach. This budget ensures the delivery of evidence-based programs and services to improve health across the lifespans according to the mission and vision of the District. Based on the Health Priorities established for 2016-2019, the District has established the following departments that operates more than 20 different programs in the community, employs around 170 employees, full-time and part-time, and engages more than 600 volunteers.

## **Lifespan Services – Youth Services and School Health**

BCHD has moved toward an outcomes-focused funding model with our local school districts. The model aligns with a shared vision of "Whole School, Whole Community, Whole Child" and aims to create a health-promoting school environment. This vision includes nutrition,

physical activity promotion, stress reduction, mindfulness, and substance use and bully-prevention. By focusing on these health behaviors, we hope to impact the lives of the students, administrators, teachers, custodial and maintenance staff, school counselors, school nurses, nutrition services workers, and family through our services and collaborations with our community partnerships.

## **Lifespan Services – Blue Zones Project**

The Blue Zones Project® has evolved through several phases of implementation: 1) creating general awareness and buy-in; 2) solidifying key partnerships; 3) increasing community engagement; and, 4) fully integrating into BCHD operations. This year, our focus is engaging and activating our whole community. We want to "be where residents are at" and create opportunities to build social connectedness. One notable accomplishment this year was achieving Blue Zone Community Certification which creates a foundation to further measurable health outcomes in the community.

## **Lifespan Services - Community Services**

Community Services continues to expand its work through its role as a Covered California enrollment entity. Certified enrollment specialists work closely with beach cities residents to help them navigate the local health care and social service system and provide health literacy education. Our work supporting active, independent aging has also advanced through the implementation of new evidence-based programs and services in the community, including Tai Chi, Memory Club, Powerful Tools for Caregivers and chronic disease self-management.

### Fitness Services – AdventurePlex

AdventurePlex's health priorities are to increase physical activity, promote healthy eating and prevent obesity. The Manhattan Beach facility offers drop in play for children and families, a variety of classes, ongoing special events and accredited seasonal camps for children when schools are not in session and toddler programming. AdventurePlex revenues are budgeted to increase by \$329,563 compared to prior year budget, due to the launch of "Toddler Town", a new toddler interactive play program. Overall, expenses are forecast to increase by \$306,624. These increased costs are due to Toddler Town staffing and operating expenses, and the State of California minimum wage increase. Toddler Town provides a safe and stimulating environment for toddlers, ages 0-5, to engage in child-directed "pretend-play," fostering positive parent-child interaction. AdventurePlex is unique in the community for commitment to credentialed staff and supervision.

## Fitness Services – Center for Health & Fitness

The Center for Health and Fitness (CHF) is a community-based, health and fitness facility that emphasizes rehabilitation for individuals with chronic illnesses and cancer and general fitness for older adults, underactive, first-time or inconsistent exercisers of all ages, as well as offering memberships to the general public. Programs offered include Pilates, yoga, and group exercise classes, specialized personal training, small group training, nutrition, massage and classes for Silver Sneakers. User fee revenues are budgeted to increase by \$37,338 compared to prior year budget, primarily due to growth of personal training programming, and expenses are forecast to increase by \$59,166. The unfavorable variance is due to laundry service fee increases of \$21,828.

## **Administrative Services**

Administrative Services is comprised of Executive, Human Resources, Communications, IT, Finance, and Property. Human Resources includes Volunteer Management; Property also includes the administration of Prospect One Corp.

## **Special Revenue Fund**

Beach Cities Health District's special revenue fund segregates activity related to Prospect One Corporation, established to construct and operate medical office building space on the main campus of the District. Activity in this budget is comprised solely of interest income and expense related to the long-term lease of property on which the medical office buildings are located. The interest revenue pertains to the 30-year note receivable from Ducot and the interest expense relates to the 30-year note payable to Ducot.

## **Capital Expenditures**

The District defines Capital Expenditures as improvements that have a useful life exceeding one year and cost more than \$5,000. This represents a very conservative approach replacing only infrastructure elements that cannot be deferred. A Capital Expenditure Budget will be represented in a separate document from the Operational Budget.

Major projects for FY2016-17 include 514 Prospect campus like main breaker upgrade, new cooling tower, building elevator modernization. AdventurePlex has capital improvements for the stair-case to Toddler Town. And the District is investing in IT infrastructure.

### Conclusion

## This budget:

- Preserves and enhances the wide array of existing school and many community health services.
- Addresses the economic hurdles of consumer demand, low interest rates and volatile partnership revenues.
- Achieves a revenue improvement of \$404,000 or 3 percent over last year's budget.
- Funds increased operating expenses of \$654,000 or 6.0 percent over last year's budget.
- Provides for expenditures of \$11.6 million to deliver health and wellness services on a property tax base of \$3.2 million.

We believe that last point exemplifies the excellent value our residents, taxpayers and voters receive from Beach Cities Health District on their investment in health paid through their property tax bill.

Live well, health matters.

Susan Burden CEO Beach Cities Health District Monica Suua CFO Beach Cities Health District

# **Budget Adoption Resolution**





Live Well, Health Matters.

## RESOLUTION NO. 535

## A RESOLUTION OF THE BOARD OF DIRECTORS OF THE BEACH CITIES HEALTH DISTRICT ADOPTING THE FINAL OPERATING AND CAPITAL BUDGET FOR THE FISCAL YEAR 2016 - 2017

WHEREAS, a preliminary budget for Fiscal Year 2016-17, July 1, 2016 to June 30, 2017, has been prepared by the Chief Executive Officer and staff; and

WHEREAS, said budget incorporates expenditures for operating purposes, capital outlay and capital improvement projects; and

WHEREAS the Board of Directors of the Beach Cities Health District has examined the preliminary budget for Fiscal Year 2016-17.

NOW, THEREFORE, THE BOARD OF DIRECTORS OF BEACH CITIES HEALTH DISTRICT HEREBY RESOLVES, DETERMINES, AND ORDERS AS FOLLOWS:

- 1. That the budget document which is on file with the Secretary to the Board, a summary of which is attached hereto as "Exhibit A," be and is adopted as the operating and capital budget for the District for FY 2016-17.
- 2. That the amounts designated in the final FY 2016-17 operating and capital budget are hereby appropriated and may be expended by the departments or funds for which they are designated and such appropriation shall not be increased except as provided herein. Capital budget appropriation is authorized to completion of project, not limited to spending within fiscal years.
  - 3. That the following controls are hereby placed on the use and transfer of budgeted funds:
- (a) The Chief Executive Officer is responsible for keeping expenditures within budget allocations for positions, salaries, operational expenses and capital acquisitions and may adopt budget policies as necessary to carry out that responsibility. No expenditure of funds shall be authorized unless sufficient funds have been appropriated by the Board or Chief Executive Officer as described herein.
- **(b)** The Chief Executive Officer may exercise discretion in administration of the budget to respond to changed circumstances, provided that any single modification in excess of \$10,000 shall require approval by the Board.
- (c) The Chief Executive Officer may authorize transfers between lines and/or within funds or departments, within the limits imposed by the available funds in the operating and capital budget.
- (d) Except as provided by Section 3(b) herein, the Board must authorize any increase in the overall operating budget and capital budget.
  - **4.** That this resolution shall become effective as of, on and after the 1st day of July, 2016.

PASSED, APPROVED, AND ADOPTED THIS 25th DAY OF MAY, 2016.

Jane Diehl, President Board of Directors

Beach Cities Health District

ATTEST:

Dr. Noel Lee Chun, Secretary-Treasurer

Board of Directors

Beach Cities Health District

## Beach Cities Health District District Total Rollup Budget 2016-17

	Budget	Budget	Budget	Budget
	FY16-17	FY15-16	FY14-15	FY13-14
Property Tax Revenue	3,231,756	3,091,224	2,838,000	2,676,000
Lease Revenue	2,967,155	2,949,918	2,723,555	2,515,835
Interest Revenue	975,681	931,990	935,239	986,442
Limited Partnership Revenue	2,161,600	2,322,000	2,224,300	2,185,700
User Fees Revenue	2,764,853	2,397,952	2,579,033	2,640,466
Other Revenue	54,500	59,379	84,300	139,524
TOTAL REVENUE	12,155,545	11,752,463	11,384,427	11,143,967
Cost Of Goods Sold	33,252	30,242	61,929	135,882
Payroll	5,853,685	5,712,152	5,798,336	5,604,771
General & Administrative	444,381	454,195	479,913	518,753
Human Resources Related	282,041	252,349	257,377	177,822
Information Systems	163,989	144,584	127,535	207,062
Community Relations	526,469	525,496	699,066	626,798
Facilities Expenses	1,011,771	905,528	504,251	370,029
Professional Services	1,551,851	1,220,272	1,112,849	1,177,446
Interest and Other	402,495	449,683	446,391	476,715
Funds & Grants	1,368,743	1,358,040	1,451,049	1,367,495
TOTAL OPERATING EXPENSES	11,638,677	11,052,541	10,938,696	10,662,773
NET INCOME (LOSS) BEFORE CAPEX	516,868	699,922	445,731	481,194
Capital Expenditures	2,892,521	916,000	445,700	244,200
NET INCOME (LOSS)	(2,375,653)	(216,078)	31	236,994

## **Health Priorities**



## Health Priorities 2016-2019

YOUTH	ADULTS	OLDER ADULTS
Nutrition and exercise	Nutrition and exercise	Nutrition and exercise
Mindfulness, social-emotional learning and stress reduction	Mindfulness, social-emotional learning and stress reduction	Mindfulness, social-emotional learning and stress reduction
Substance use prevention	Substance abuse prevention	Substance abuse prevention
Support evidence-based tobacco control policies	Support evidence-based tobacco control policies	Support evidence-based tobacco control policies
Bullying prevention	End-of-life planning	Dementia programing

# District Profile / Demographics





Date: July 1, 2016

## **Profile/Demographics**

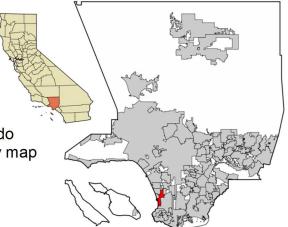
## Established

The Beach Cities Health District is a public government agency, one of 78 California Health Districts, in operation since 1955. In 1993, the District changed its name from the South Bay Hospital District to the Beach Cities Health District.

Governing Body Board of Five Directors

## Cities Served -

Hermosa Beach, Manhattan Beach, and Redondo Beach (highlighted in red in Los Angeles County map on right).



## Location -

The Beach Cities Health District is located in Redondo Beach, CA approximately 18 miles Southwest of Los Angeles and 5 miles South of Los Angeles Airport (LAX).

## POPULATION SERVED IN THE BEACH CITIES

City	Population	%
Redondo Beach	67,511	55%
Manhattan Beach	35,534	29%
Hermosa Beach	19,725	16%
_	122,770	100%

Age Category	Population	%
Youth	26,342	21%
Adult	81,745	67%
Senior	14,683	12%
	122,770	100%

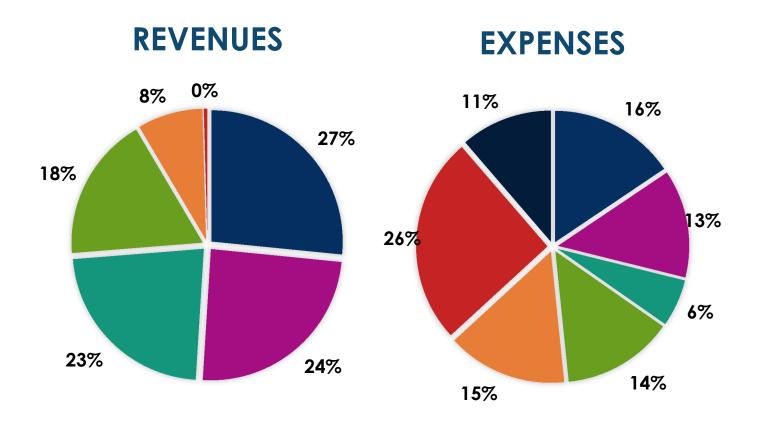
US Census Bureau, 2010-2014 American Community Survey 5-year estimates

# **Summary Charts**





Live Well. Health Matters.

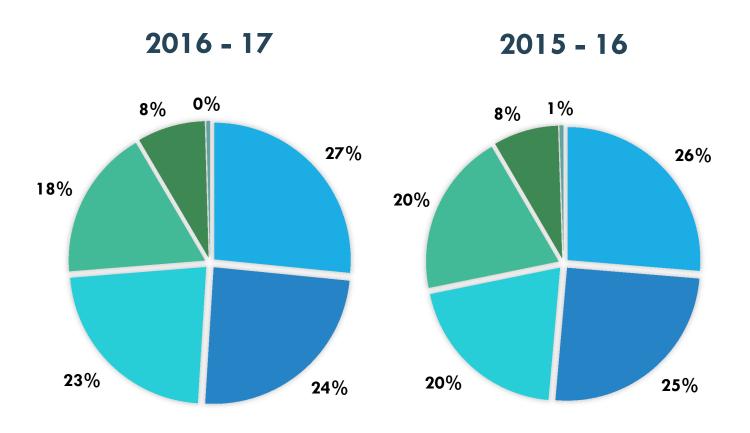


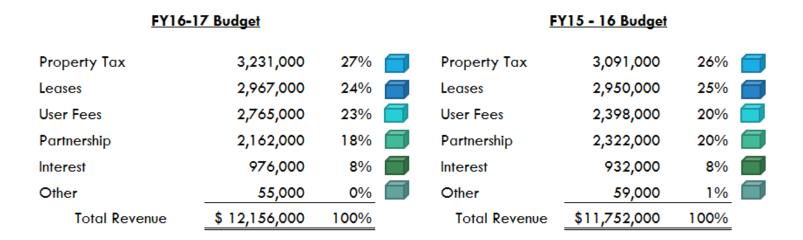
REV	ENUES		EXPEN	SES	
Property Tax	3,231,000	27%	Commuity services	1,812,000	16%
Leases	2,967,000	24%	Youth Services	1,550,000	13%
User Fees	2,765,000	23%	Blue Zones	679,000	6%
Partnership	2,162,000	18%	Center for Health & Fitness	1,590,000	14%
Interest	976,000	8%	Adventure Plex	1,721,000	15%
	•		Support Services	2,971,000	26%
Other	55,000	0%	Property Operations	1,316,000	11%
Total Revenue	\$ 12,156,000	100%	Total Revenue	\$ 11,639,000	100%



Live Well. Health Matters.

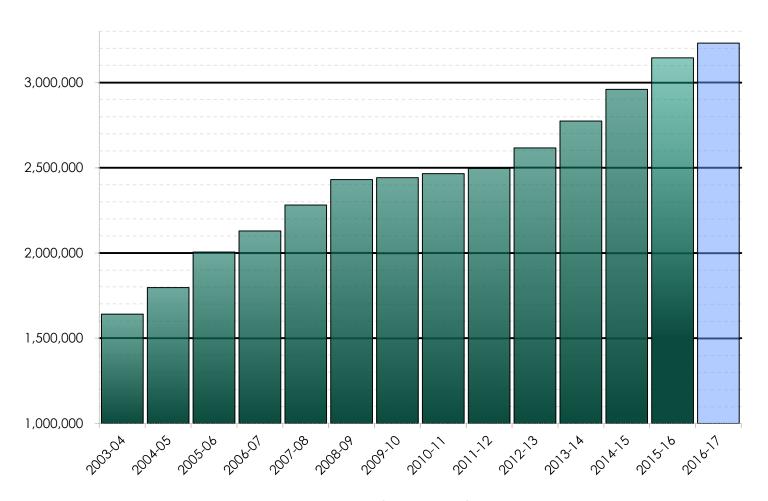
## Revenues







## Property Tax Trend and Budget



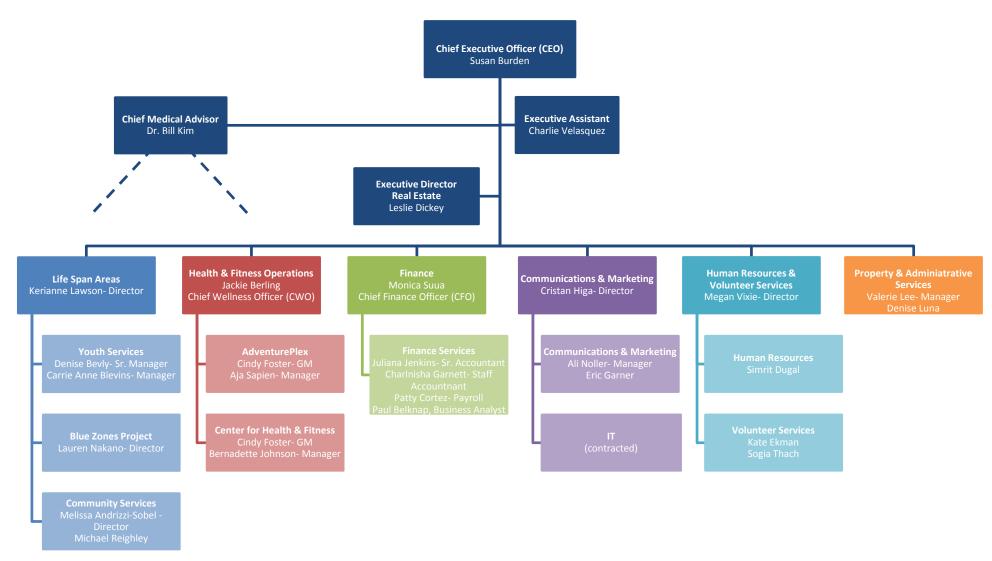
		\$	\$ incr	% incr
2003-04	Actual	1,615,000		
2004-05	Actual	1,754,000	139,000	8.6%
2005-06	Actual	1,868,000	114,000	6.5%
2006-07	Actual	2,041,000	173,000	9.3%
2007-08	Actual	2,164,000	123,000	6.0%
2008-09	Actual	2,324,000	160,000	7.4%
2009-10	Actual	2,321,000	(3,000)	-0.1%
2010-11	Actual	2,349,000	28,000	1.2%
2011-12	Actual	2,497,000	148,000	6.3%
2012-13	Actual	2,617,000	120,000	4.8%
2013-14	Actual	2,775,000	158,000	6.0%
2014-15	Actual	2,838,000	63,000	2.3%
2015-16	Actual	3,146,000	308,000	10.9%
2016-17	Budget	3,232,000	86,000	2.7%

## **Personnel**





## **DISTRICT OVERALL**



	Salaries FY17	Budget FY17	Budget FY16	Budget FY15	Budget FY14	Budget FY13
Administration						
Exec/Admin/Work Well	\$430,617	3.60	3.95	2.17	2.00	3.00
Real Estate	\$263,715	1.90	1.90			
Finance/IT	\$397,939	4.70	4.50	7.50	7.43	6.86
HR/Volunteers	\$264,335	4.00	3.00	3.00	5.00	5.00
Health Promotion	\$389,470	5.63	5.50	5.00	3.00	3.00
	\$ 1,746,076	19.83	18.85	17.67	17.43	17.86
Lifespan Services						
Lifespan Admin	\$217,747	3.00	2.00	0.89	0.75	0.75
Youth Services	\$329,698	4.75	5.13	4.58	8.14	7.76
Blue Zones Project	\$277,876	4.00	5.00	5.00	6.00	2.00
Community Services	\$576,231	10.17	11.50	12.25	10.33	10.50
	\$ 1,401,553	21.92	23.63	22.72	25.22	21.01
Fitness Centers						
AdventurePlex	\$708,633	22.98	19.66	20.10	21.89	20.60
Center for Health & Fitness	\$924,860	17.38	16.67	19.44	16.12	17.50
	\$ 1,633,493	40.36	36.33	39.54	38.01	38.10
District Total	\$4,781,122	82.10	78.80	79.93	80.66	76.97

Budget	16-17 - Personnel - FTE summary														
		Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Total	Avg.
	ive Office	4.00	4.00	4.00	4.00	4.00	4.00	4.00	4.00	4.00	4.00	4.00	4.00	42.00	1.00
	Chief Executive Officer	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	12.00	1.00
	Executive Assistant to CEO	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	12.00	1.00
170	Assistant to CEO-Special Projects	0.20	0.20	0.20	0.20	2.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20	2.40	0.20
Evecut	ive Admin	2.20	2.20	2.20	2.20	2.20	2.20	2.20	2.20	2.20	2.20	2.20	2.20	26.40	2.20
	Administrative Services Manager	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	1.20	0.10
	Administrative Assistant II	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	12.00	1.00
123	, a.i.iiiiida da vo / idolota it ii	1.10	1.10	1.10	1.10	1.10	1.10	1.10	1.10	1.10	1.10	1.10	1.10	13.20	1.10
Human	Resources														
110		0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	6.00	0.50
110	Human Resources Specialist	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	12.00	1.00
150	·	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	12.00	1.00
150		1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	12.00	1.00
	Director of Human Resources	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	6.00	0.50
		4.00	4.00	4.00	4.00	4.00	4.00	4.00	4.00	4.00	4.00	4.00	4.00	48.00	4.00
IT															
130	Data & Business Operations Analyst	0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20	2.40	0.20
Work V															
140	Chief Wellness Officer	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	3.00	0.25
140	Data & Business Operations Analyst	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.60	0.05
		0.30	0.30	0.30	0.30	0.30	0.30	0.30	0.30	0.30	0.30	0.30	0.30	3.60	0.30
Finance															
	Payroll/Payables Accountant	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	12.00	1.00
120	Sr. Accountant	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	12.00	1.00
120		1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	12.00	1.00
120		0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	6.00	0.50
120	Staff Accountant	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	12.00	1.00
		4.50	4.50	4.50	4.50	4.50	4.50	4.50	4.50	4.50	4.50	4.50	4.50	54.00	4.50
	Promotion (Communications)														
	Events & Communications Associate	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	12.00	1.00
160		1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	12.00	1.00
160		1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	12.00	1.00
160	Sr. Communications Specialist	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	12.00	1.00
160	S	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	12.00	1.00
160	Admin.Asst.II-Health Promotion/Communication	0.63	0.63	0.63	0.63	0.63	0.63	0.63	0.63	0.63	0.63	0.63	0.63	7.50	0.63
		5.63	5.63	5.63	5.63	5.63	5.63	5.63	5.63	5.63	5.63	5.63	5.63	67.50	5.63
Real Es															
	Executive Director of Real Estate - CIP	0.80	0.80	0.80	0.80	0.80	0.80	0.80	0.80	0.80	0.80	0.80	0.80	9.60	0.80
730		0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20	2.40	0.20
730	Administrative Services Manager	0.90	0.90	0.90	0.90	0.90	0.90	0.90	0.90	0.90	0.90	0.90	0.90	10.80	0.90
		2.90	2.90	2.90	2.90	2.90	2.90	2.90	2.90	2.90	2.90	2.90	2.90	34.80	1.90
_	n Services - Admin	4.00		4.00	4.00	4.00	4.00	4.05	4.00			4.00		40.00	
	Director of Life Span Services	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	12.00	1.00
	Project Manager	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	12.00	1.00
405	Program Evaluation Specialist	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	12.00	1.00
Lifeau	no Community Complete	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	36.00	3.00
	ns- Community Services	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	7.50	0.63
	Administrative Assistant II	0.63	0.63	0.63	0.63	0.63	0.63	0.63	0.63	0.63	0.63	0.63	0.63	7.50	0.63
	Care Management Coordinator	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	12.00	1.00
	Care Manager I	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	12.00	1.00
200	Care Manager I	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	12.00	1.00 Page

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Budget	16-17 - Personnel - FTE summary														
		Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Total	Avg.
200	Care Manager II	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	12.00	1.00
200	Care Manager II	0.75	0.75	0.75	0.75	0.75	0.75	0.75	0.75	0.75	0.75	0.75	0.75	9.00	0.75
200	Director of Community Services	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	12.00	1.00
200	Information & Referral Programs Coordinator	0.33	0.33	0.33	0.33	0.33	0.33	0.33	0.33	0.33	0.33	0.33	0.33	4.00	0.33
200	Instructor	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.36	0.03
200	Instructor	0.12	0.12	0.12	0.12	0.12	0.12	0.12	0.12	0.12	0.12	0.12	0.12	1.44	0.12
200	Instructor	0.31	0.31	0.31	0.31	0.31	0.31	0.31	0.31	0.31	0.31	0.31	0.31	3.72	0.31
200	Intake Assistant	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	12.00	1.00
200	Intake Specialist	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	12.00	1.00
200	Volunteer Specialist	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	12.00	1.00
		10.17	10.17	10.17	10.17	10.17	10.17	10.17	10.17	10.17	10.17	10.17	10.17	122.02	10.17
Lifespa	ns- Blue Zones Project														
800	Director of Blue Zones Project	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	12.00	1.00
800	Community Health Programs Coordinator	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	12.00	1.00
800	Community Policy Analyst	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	12.00	1.00
800	Grocery & Restaurant Specialist	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	12.00	1.00
		4.00	4.00	4.00	4.00	4.00	4.00	4.00	4.00	4.00	4.00	4.00	4.00	48.00	4.00
Lifespa	ns- Youth Services														
410	Sr. Manager, Youth Services	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	12.00	1.00
410	LiveWell Programs Manager	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	12.00	1.00
410	School Health Programs Coordinator	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	12.00	1.00
410	Health Educator	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	12.00	1.00
410	Garden Coordinator	0.75	0.75	0.75	0.75	0.75	0.75	0.75	0.75	0.75	0.75	0.75	0.75	9.00	0.75
		4.75	4.75	4.75	4.75	4.75	4.75	4.75	4.75	4.75	4.75	4.75	4.75	57.00	4.75
Fitness	Centers - Center for Health & Fitness														
605	Chief Wellness Officer	0.38	0.38	0.38	0.38	0.38	0.38	0.38	0.38	0.38	0.38	0.38	0.38	4.50	0.38
605	Data & Business Operations Analyst	0.13	0.13	0.13	0.13	0.13	0.13	0.13	0.13	0.13	0.13	0.13	0.13	1.50	0.13
611	Clubhouse Staff	0.40	0.40	0.40	0.40	0.40	0.40	0.40	0.40	0.40	0.40	0.40	0.40	4.80	0.40
611	Clubhouse Staff	0.28	0.28	0.28	0.28	0.28	0.28	0.28	0.28	0.28	0.28	0.28	0.28	3.30	0.28
611	Clubhouse Staff	0.28	0.28	0.28	0.28	0.28	0.28	0.28	0.28	0.28	0.28	0.28	0.28	3.30	0.28
611	Clubhouse Staff	0.28	0.28	0.28	0.28	0.28	0.28	0.28	0.28	0.28	0.28	0.28	0.28	3.30	0.28
611	General Manager	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	6.00	0.50
611	Instructor	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.12	0.01
611	Instructor	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.24	0.02
611	Instructor	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.12	0.01
611	Instructor	0.06	0.06	0.06	0.06	0.06	0.06	0.06	0.06	0.06	0.06	0.06	0.06	0.72	0.06
611	Instructor	0.18	0.18	0.18	0.18	0.18	0.18	0.18	0.18	0.18	0.18	0.18	0.18	2.16	0.18
611	Instructor	0.14	0.14	0.14	0.14	0.14	0.14	0.14	0.14	0.14	0.14	0.14	0.14	1.68	0.14
611	Instructor	0.28	0.28	0.28	0.28	0.28	0.28	0.28	0.28	0.28	0.28	0.28	0.28	3.36	0.28
611	Instructor	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.36	0.03
611	Instructor	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.24	0.02
611	Instructor	0.04	0.04	0.04	0.04	0.04	0.04	0.04	0.04	0.04	0.04	0.04	0.04	0.48	0.04
611	Instructor	0.04	0.04	0.04	0.04	0.04	0.04	0.04	0.04	0.04	0.04	0.04	0.04	0.42	0.04
611	Instructor	0.16	0.16	0.16	0.16	0.16	0.16	0.16	0.16	0.16	0.16	0.16	0.16	1.92	0.16
611	Instructor	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.12	0.01
	Instructor	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.30	0.03
	Instructor	0.21	0.21	0.21	0.21	0.21	0.21	0.21	0.21	0.21	0.21	0.21	0.21	2.52	0.21
	Instructor	0.08	0.08	0.08	0.08	0.08	0.08	0.08	0.08	0.08	0.08	0.08	0.08	0.96	0.08
	Instructor	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.30	0.03
	Instructor	0.13	0.13	0.13	0.13	0.13	0.13	0.13	0.13	0.13	0.13	0.13	0.13	1.56	0.13
	Instructor	0.08	0.08	0.08	0.08	0.08	0.08	0.08	0.08	0.08	0.08	0.08	0.08	0.90	0.08
	Instructor	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.24	0.02
	Instructor	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.30	
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Budget 16-17 - Personnel - FTE summary

Budget	16-17 - Personnel - FTE summary														
		Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Total	Avg.
611	Instructor	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	1.20	0.10
611	Instructor	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.30	0.03
611	Instructor	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.24	0.02
611	Instructor	0.06	0.06	0.06	0.06	0.06	0.06	0.06	0.06	0.06	0.06	0.06	0.06	0.72	0.06
611	Instructor	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.60	0.05
611	Instructor	0.08	0.08	0.08	0.08	0.08	0.08	0.08	0.08	0.08	0.08	0.08	0.08	0.96	0.08
611	Instructor	0.17	0.17	0.17	0.17	0.17	0.17	0.17	0.17	0.17	0.17	0.17	0.17	2.04	0.17
611	Instructor	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.12	0.01
611	Instructor	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.36	0.03
611	Instructor	0.08	0.08	0.08	0.08	0.08	0.08	0.08	0.08	0.08	0.08	0.08	0.08	0.96	0.08
611	Member Services Manager	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	12.00	1.00
611	Member Services Representative- CHF	0.40	0.40	0.40	0.40	0.40	0.40	0.40	0.40	0.40	0.40	0.40	0.40	4.80	0.40
611	Member Services Representative- CHF	0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20	2.40	0.20
611	Member Services Representative- CHF	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	3.00	0.25
611	Member Services Representative- CHF	0.29	0.29	0.29	0.29	0.29	0.29	0.29	0.29	0.29	0.29	0.29	0.29	3.48	0.29
611	Member Services Representative- CHF	0.30	0.30	0.30	0.30	0.30	0.30	0.30	0.30	0.30	0.30	0.30	0.30	3.60	0.30
611	Member Services Representative- CHF	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	1.20	0.10
611	Member Services Representative- CHF	0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20	2.40	0.20
611	Member Services Representative- CHF	0.40	0.40	0.40	0.40	0.40	0.40	0.40	0.40	0.40	0.40	0.40	0.40	4.80	0.40
611	Member Services Representative- CHF	0.40	0.40	0.40	0.40	0.40	0.40	0.40	0.40	0.40	0.40	0.40	0.40	4.80	0.40
611	Member Services Representative Lead	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	12.00	1.00
611	CHF Programs Supervisor 50% 611	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	6.00	0.50
612	Personal Trainer ML1- Floor Time	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	3.00	0.25
612	Medical Exercise Training	-	-	0.05	-	0.05	-	0.05	-	0.05	-	0.05	-	0.25	0.02
612	Medical Exercise Training	-	-	-	0.20	-	0.20	-	0.20	-	0.20	-	0.20	1.00	0.08
612	Medical Exercise Training	-	-	0.20	-	0.20	-	0.20	-	0.20	-	0.20	-	1.00	0.08
612	Medical Exercise Training	-	-	0.05	-	0.05	-	0.05	-	0.05	-	0.05	-	0.25	0.02
612	Medical Exercise Training	-	-	-	0.10	-	0.10	-	0.10	-	0.10	-	0.10	0.50	0.04
612	Personal Trainer- Floor Time	0.17	0.17	0.17	0.17	0.17	0.17	0.17	0.17	0.17	0.17	0.17	0.17	2.04	0.17
612	Personal Trainer ML1- Floor Time	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	3.00	0.25
612	Personal Trainer ML1- Floor Time	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	3.00	0.25
612	Personal Trainer ML1- Floor Time	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	3.00	0.25
612	Personal Trainer ML1- Floor Time	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	3.00	0.25
612	Personal Trainer ML2- Floor Time	0.17	0.17	0.17	0.17	0.17	0.17	0.17	0.17	0.17	0.17	0.17	0.17	2.04	0.17
612	Personal Trainer ML2- Floor Time	0.17	0.17	0.17	0.17	0.17	0.17	0.17	0.17	0.17	0.17	0.17	0.17	2.04	0.17
612	Personal TrainerML1 Training	0.35	0.35	0.35	0.35	0.35	0.35	0.35	0.35	0.35	0.35	0.35	0.35	4.20	0.35
612	Personal TrainerML1 Training	0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20	2.40	0.20
612	Personal TrainerML1 Training	0.40	0.40	0.40	0.40	0.40	0.40	0.40	0.40	0.40	0.40	0.40	0.40	4.80	0.40
612	Personal TrainerML1 Training	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	1.20	0.10
612	Personal TrainerML1 Training	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	1.20	0.10
612	Personal TrainerML2 Training	0.60	0.60	0.60	0.60	0.60	0.60	0.60	0.60	0.60	0.60	0.60	0.60	7.20	0.60
612	Personal TrainerML2 Training	0.57	0.57	0.57	0.57	0.57	0.57	0.57	0.57	0.57	0.57	0.57	0.57	6.84	0.57
	Personal Trainer-Training	0.38	0.38	0.38	0.38	0.38	0.38	0.38	0.38	0.38	0.38	0.38	0.38	4.56	0.38
612	Small Group Training	0.30	0.30	0.30	0.30	0.30	0.30	0.30	0.30	0.30	0.30	0.30	0.30	3.60	0.30
	Small Group Training	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	1.20	0.10
612	Small Group Training	0.30	0.30	0.30	0.30	0.30	0.30	0.30	0.30	0.30	0.30	0.30	0.30	3.60	0.30
	Small Group Training	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.30	0.03
	Small Group Training	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.30	0.03
	Small Group Training	0.15	0.15	0.15	0.15	0.15	0.15	0.15	0.15	0.15	0.15	0.15	0.15	1.80	0.15
	Instructor	0.11	0.11	0.11	0.11	0.11	0.11	0.11	0.11	0.11	0.11	0.11	0.11	1.32	0.11
	Instructor	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	1.20	0.10
	Instructor	0.06	0.06	0.06	0.06	0.06	0.06	0.06	0.06	0.06	0.06	0.06	0.06	0.72	0.06
	Instructor	0.30	0.30	0.30	0.30	0.30	0.30	0.30	0.30	0.30	0.30	0.30	0.30	3.60	Page
0.20		0.00	3.00	3.00	3.00	3.00	2.00	3.00	3.00	3.00	3.00	3.00	2.00		1-age

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Budget 16-17 - Personnel - FTE summary

Budget 16-17 - Personnel - FTE summary														
	Jul-16		Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Total	Avg.
613 Instructor	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.30	0.03
613 Instructor	0.06	0.06	0.06	0.06	0.06	0.06	0.06	0.06	0.06	0.06	0.06	0.06	0.66	0.06
613 Instructor	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.24	0.02
613 Instructor	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.24	0.02
613 Instructor	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.30	0.03
613 Instructor	0.11	0.11	0.11	0.11	0.11	0.11	0.11	0.11	0.11	0.11	0.11	0.11	1.32	0.11
614 Instructor	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.24	0.02
614 Instructor	0.19	0.19	0.19	0.19	0.19	0.19	0.19	0.19	0.19	0.19	0.19	0.19	2.28	0.19
614 Instructor	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.30	0.03
614 Instructor	0.06	0.06	0.06	0.06	0.06	0.06	0.06	0.06	0.06	0.06	0.06	0.06	0.66	0.06
614 Instructor	0.06	0.06	0.06	0.06	0.06	0.06	0.06	0.06	0.06	0.06	0.06	0.06	0.72	0.06
614 Instructor	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.24	0.02
614 Instructor	0.09	0.09	0.09	0.09	0.09	0.09	0.09	0.09	0.09	0.09	0.09	0.09	1.08	0.09
614 Instructor	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.60	0.05
614 Instructor	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.24	0.02
614 Instructor	0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20	2.40	0.20
614 Instructor	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.30	0.03
615 CHF Programs Supervisor 50% 611	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	6.00	0.50
615 Instructor	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.60	0.05
615 Well Being Assessment	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.30	0.03
615 Well Being PT Session	0.08	0.08	0.08	0.08	0.08	0.08	0.08	0.08	0.08	0.08	0.08	0.08	0.90	0.08
615 Instructor	0.07	0.07	0.07	0.07	0.07	0.07	0.07	0.07	0.07	0.07	0.07	0.07	0.78	0.07
	16.63	16.63	16.93	16.93	16.93	16.93	16.93	16.93	16.93	16.93	16.93	16.93	202.56	17.38
Fitness Centers - Adventure Plex														
605 Chief Wellness Officer	0.38	0.38	0.38	0.38	0.38	0.38	0.38	0.38	0.38	0.38	0.38	0.38	4.50	0.38
605 Data & Business Operations Analyst	0.13	0.13	0.13	0.13	0.13	0.13	0.13	0.13	0.13	0.13	0.13	0.13	1.50	0.13
631 Adventure Staff (Adventure Leader)	0.07	0.07	0.07	0.07	0.07	0.07	0.07	0.07	0.07	0.07	0.07	0.07	0.84	0.07
631 Adventure Staff (Adventure Leader)	0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20	2.40	0.20
631 Adventure Staff (Adventure Leader)	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.36	0.03
631 Adventure Staff (Adventure Leader)	0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20	2.40	0.20
631 Adventure Staff (Adventure Leader)	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	1.20	0.10
631 Adventure Staff (Adventure Leader)	0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20	2.40	0.20
631 Adventure Staff (Adventure Leader)	0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20	2.40	0.20
631 Adventure Staff (Adventure Leader)	0.17	0.17	0.17	0.17	0.17	0.17	0.17	0.17	0.17	0.17	0.17	0.17	2.04	0.17
631 Adventure Staff (Adventure Leader)	0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20	2.40	0.20
631 Adventure Staff (Adventure Leader)	0.15	0.15	0.15	0.15	0.15	0.15	0.15	0.15	0.15	0.15	0.15	0.15	1.80	0.15
631 Adventure Staff (Adventure Leader)	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	1.20	0.10
631 Adventure Staff (Adventure Leader)	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	1.20	0.10
631 Adventure Staff (Adventure Leader)	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	1.20	0.10
631 Adventure Staff (Adventure Leader)	0.40	0.40	0.40	0.40	0.40	0.40	0.40	0.40	0.40	0.40	0.40	0.40	4.80	0.40
631 Adventure Staff (Adventure Leader)	0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20	2.40	0.20
631 Adventure Staff (Adventure Leader)	0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20	2.40	0.20
631 Adventure Staff (Adventure Leader)	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	1.20	0.10
631 Adventure Staff (Adventure Leader)	0.15	0.15	0.15	0.15	0.15	0.15	0.15	0.15	0.15	0.15	0.15	0.15	1.80	0.15
631 Adventure Staff (Adventure Leader)	0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20	0.20	2.40	0.20
631 Adventure Staff (Adventure Leader)	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	1.20	0.10
631 Adventure Staff (Adventure Leader)	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	1.20	0.10
631 Adventure Staff (Adventure Leader)	0.07	0.07	0.07	0.07	0.07	0.07	0.07	0.07	0.07	0.07	0.07	0.07	0.84	0.07
631 Adventure Staff (Adventure Leader)	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	1.20	0.10
631 AdventurePlex Supervisor	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	6.00	0.50
631 AdventurePlex Supervisor	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	6.00	0.50
631 General Manager	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	6.00	0.50
631 Member Services Representative - Aplex	0.40	0.40	0.40	0.40	0.40	0.40	0.40	0.40	0.40	0.40	0.40	0.40	4.80	₽age
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Budget 16-17 - Personnel - FTE summary

Budget 16-17 - Personnel - FTE summary	11.40	A 40	0 40	0-4.40	N 40	D 40	lau 47	F-1- 47	M 47	A 47	May 47	l 47	Tatal	A
631 Member Services Representative - Aplex	<b>Jul-16</b> 0.40	<b>Aug-16</b> 0.40	<b>Sep-16</b> 0.40	Oct-16 0.40	<b>Nov-16</b> 0.40	<b>Dec-16</b> 0.40	<b>Jan-17</b> 0.40	<b>Feb-17</b> 0.40	<b>Mar-17</b> 0.40	<b>Apr-17</b> 0.40	<b>May-17</b> 0.40	<b>Jun-17</b> 0.40	Total 4.80	Avg.
631 Member Services Representative - Aplex	0.40	0.40	0.40	0.40	0.40	0.40	0.40	0.40	0.40	0.40	0.40	0.40	4.80	0.40
631 Member Services Representative - Aplex	0.40	0.40	0.40	0.40	0.40	0.40	0.40	0.40	0.40	0.40	0.40	0.40	4.80	0.40 0.40
631 Member Services Representative - Aplex	0.40	0.40	0.40	0.40	0.40	0.40	0.40	0.40	0.40	0.40	0.40	0.40	4.80	0.40
631 Member Services Specialist	0.40	0.40	0.40	0.40	0.40	0.40	0.40	0.40	0.40	0.40	0.40	0.40	8.88	0.40
632 Adventure Staff (Events)	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.60	0.05
632 Adventure Staff (Outdoors)	0.03	0.03	0.03	0.03	0.03	0.05	0.03	0.03	0.03	0.03	0.03	0.03	1.73	0.03
632 Adventure Staff (Outdoors)	0.23	0.22	0.10	0.10	0.11	0.10	0.10	0.10	0.10	0.10	0.10	0.12	1.47	0.14
632 Adventure Staff (Outdoors)	-	-	0.10	0.15	0.10	0.15	0.15	0.15	0.15	0.15	0.15	-	1.30	0.12
632 Adventure Staff (Outdoors)	0.23	0.22	0.12	0.15	0.10	0.15	0.10	0.10	0.10	0.10	0.10	0.12	1.57	0.11
632 Adventure Staff (Outdoors)	0.23	0.22	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.12	1.47	0.13
632 Adventure Staff (Outdoors)	0.23	0.22	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.12	1.47	0.12
632 Adventure Staff (Outdoors)	0.23	0.22	-	-	-	-	-	-	-	-	-	0.12	0.57	0.12
632 Adventure Staff (Outdoors)	0.23	0.22	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.12	1.47	0.12
632 Adventure Staff (Outdoors)	0.23	0.22	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.12	1.47	0.12
632 Adventure Staff (Outdoors)	0.23	0.22	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.12	1.47	0.12
632 Adventure Staff (Outdoors)	0.24	0.23	0.10	0.15	0.13	0.15	0.15	0.15	0.15	0.15	0.15	0.12	1.87	0.16
632 Adventure Staff (Outdoors)	0.23	0.22	-	-	-	-	-	-	-	-	-	0.12	0.57	0.05
632 AdventurePlex Supervisor	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	6.00	0.50
632 Instructor- Group Exercise II	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.03	0.36	0.03
632 Safe Sitter Instructor	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.12	0.01
633 Adventure Staff (Events)	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.60	0.05
633 Adventure Staff (Events)	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	1.20	0.10
633 Adventure Staff (Events)	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	1.20	0.10
633 Adventure Staff (Events)	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.60	0.05
633 Adventure Staff (Events)	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.60	0.05
633 Adventure Staff (Events)	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.60	0.05
633 Adventure Staff (Events)	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.60	0.05
633 Adventure Staff (Events)	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	1.20	0.10
633 Adventure Staff (Events)	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.60	0.05
633 Adventure Staff (Events)	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.60	0.05
633 Adventure Staff (Events)	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.60	0.05
633 Adventure Staff (Events)	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	1.20	0.10
633 Adventure Staff (Events)	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.60	0.05
633 Adventure Staff (Events)	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	1.20	0.10
633 Adventure Staff (Events)	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	1.20	0.10
633 Adventure Staff (Events)	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.60	0.05
633 Adventure Staff (Events)	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.60	0.05
633 Adventure Staff (Events)	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.05	0.60	0.05
633 AdventurePlex Manager	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	6.00	0.50
633 AdventurePlex Supervisor	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	6.00	0.50
633 Events Specialist	0.74	0.74	0.74	0.74	0.74	0.74	0.74	0.74	0.74	0.74	0.74	0.74	8.88	0.74
633 Events Specialist	0.63	0.63	0.63	0.63	0.63	0.63	0.63	0.63	0.63	0.63	0.63	0.63	7.56	0.63
634 AdventurePlex Manager	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	6.00	0.50
634 Assistant Camp Director	1.00	1.00	-	-	0.13	0.28	0.15	-	-	-	-	0.65	3.21	0.27
634 Assistant Camp Director	1.00	1.00	-	-	0.13	0.28	0.15	-	-	-	-	0.65	3.21	0.27
634 Camp Staff (Year 2)	0.80	0.80	0.04	0.04	0.13	0.28	0.15	0.12	-	0.08	-	0.50	2.94	0.25
634 Camp Staff (Year 2)	0.80	0.80	0.04	0.04	0.13	0.28	0.15	0.12	-	0.08	-	0.50	2.94	0.25
634 Camp Staff (Year 2)	0.80	0.80	0.04	0.04	0.13	0.28	0.15	0.12	-	0.08	-	0.50	2.94	0.25
634 Camp Staff (Year 2)	0.80	0.80	0.04	0.04	0.13	0.28	0.15	0.12	-	0.08	-	0.50	2.94	0.25
634 Camp Staff (Year 2)	0.80	0.80	-	-	0.13	0.28	0.15	-	-	-	-	0.50	2.66	0.22
634 Camp Staff (Year 2)	0.81	0.81	0.04	0.04	0.13	0.28	0.15	0.12	-	0.08	-	0.50	2.96	0.25
634 Camp Staff (Year 2)	0.80	0.80	0.04	0.04	0.13	0.28	0.15	0.12	-	0.08	-	0.50	2.94	₽ag

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Budget 16-17 - Personnel - FTE summary

sudget 10-17 - Letsonner - LTL summary	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Total	Avg.
634 Camp Staff (Year 2)	0.80	0.80	0.04	0.04	0.13	0.28	0.15	0.12	-	0.08	-	0.50	2.94	0.25
634 Camp Staff (Year 2)	0.81	0.81	0.04	0.04	0.13	0.28	0.15	0.12	-	0.08	-	0.50	2.96	0.25
634 Camp Staff (Year 3 or more)	0.81	0.81	0.04	0.04	0.13	0.28	0.15	0.12	-	0.08	-	0.50	2.96	0.25
634 Camp Staff (Year 3 or more)	0.81	0.81	0.04	0.04	0.13	0.28	0.15	0.12	-	0.08	-	0.50	2.96	0.25
634 Camp Staff (Year 3 or more)	0.81	0.81	0.04	0.04	0.13	0.28	0.15	0.12	-	0.08	-	0.50	2.96	0.25
634 Camp Staff (Year 3)	0.81	0.81	0.04	0.04	0.13	0.28	0.15	0.12	-	0.08	-	0.50	2.96	0.25
635 Instructor- Group Exercise II	0.30	0.30	0.30	0.30	0.30	0.30	0.30	0.30	0.30	0.30	0.30	0.30	3.60	0.30
635 Mom&Baby, Mom&Tot Yoga	0.08	0.08	0.08	0.08	0.08	0.08	0.08	0.08	0.08	0.08	0.08	0.08	0.96	0.08
635 Toddler Town - Instructor	0.18	0.18	0.18	0.18	0.18	0.18	0.18	0.18	0.18	0.18	0.18	0.18	2.16	0.18
635 Toddler Town Attendent	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	3.00	0.25
635 Toddler Town Attendent	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	3.00	0.25
635 Toddler Town Attendent	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	3.00	0.25
635 Toddler Town Attendent	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	3.00	0.25
635 Toddler Town Attendent	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	3.00	0.25
635 Toddler Town Attendent	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	3.00	0.25
635 Toddler Town Attendent	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	3.00	0.25
635 Toddler Town Attendent	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	3.00	0.25
635 Toddler Town Events - High Performer	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	3.00	0.25
635 Toddler Town Events - High Performer	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	3.00	0.25
635 Toddler Town Events - High Performer	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	3.00	0.25
635 Toddler Town Events - High Performer	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	3.00	0.25
635 Toddler Town Events - High Performer	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	3.00	0.25
635 Toddler Town Events - High Performer	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	3.00	0.25
635 Toddler Town Events - On Schedule	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	3.00	0.25
635 Toddler Town Events - On Schedule	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	3.00	0.25
635 Toddler Town Events - On Schedule	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	3.00	0.25
635 Toddler Town Events - On Schedule	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	0.25	3.00	0.25
	32.40	32.29	18.90	19.08	20.42	22.80	20.78	19.97	18.53	19.49	18.53	26.52	269.71	22.98
Total FTE Hours	91.77	91.66	78.57	78.75	80.09	82.47	80.45	79.64	78.20	79.16	78.20	86.19	985.19	82.10

# Community Funded Services



Account	Description	FY 16-17 BUDGET	FY 15-16 BUDGET	FY 14-15 BUDGET	FY 13-14 BUDGET	FY 12-13 BUDGET
Contract Services						
	City of RB Senior/Adult Disabled Health Fair	4,483	4,483	4,483	4,483	4,483
	South Bay Adult Care Center	9,324	9,324	9,324	9,324	9,324
	The Center for the Partially Sighted	4,372	4,373	4,373	4,373	4,373
	The Salvation Army Meals on Wheels	58,032	58,045	58,045	58,045	58,045
	S YMCA - Senior Nutrition	25,000	25,000	20,000	20,000	17,520
	RB Sr. Aid Program		4,872	4,410	4,124	5,952
1 200 200 0000 01	Senior Subtotal	101,211	106,097	100,635	100,349	99,697
			,	,	,	
Contract Services	- Youth					
1-400-410-5930-10	HBCSD - Healthy Schools	94,091	101,000	110,000	109,134	26,442
1-400-410-5930-11	HBCSD - School Based	6,000	6,000	6,000		30,360
1-400-410-5930-15	MBUSD - Healthy Schools	189,520	196,429	275,000	273,912	95,376
	6 MBUSD - School Based	21,000	21,000	21,000		83,184
1-400-410-5930-20	RBUSD - Healthy Schools	361,091	368,000	368,000	242,895	127,398
1-400-410-5930-21	RBUSD - School Based	36,000	36,000	36,000		115,452
1-400-410-5930-22	RBUSD - SARB 16	14,892	14,892	14,892	14,892	14,892
	Youth Subtotal	722,594	743,321	830,892	640,833	493,104
Contract Services						
	South Bay Families Connected	30,000	-	-	-	-
	City of HB Paramedic services	21,840	21,840	21,840	21,840	21,840
	City of MB Paramedic services	29,364	29,364	29,364	29,364	29,364
1-200-200-5930-04	City of RB Paramedic services	48,000	48,000	48,000	48,000	48,000
	City of RB Police Dept.DV Program	39,816	17,100	17,100	17,100	13,272
	SB Youth Project Touch	-	-	-	32,991	32,991
1-200-200-5930-28	St. Andrew's ChurchHomeless/Needy	2,618	2,616	2,616	2,616	2,119
1-200-200-5930-30	Hospice Fndation/ The Gathering Place	40,800	40,800	40,800	40,800	33,062
1-200-200-5930-32	Wellness Community/Cancer Support	45,396	45,402	45,402	45,402	45,402
	Health Connection Subtotal	257,834	205,122	205,122	238,113	226,050
Contract Services		45.000	45.000	45.000	45.000	40.000
1-100-170-5930-00		45,000	45,000	45,000	45,000	40,000
	Board subtotal	45,000	45,000	45,000	45,000	40,000
	Grants total	1,126,639	1,099,540	1,181,649	1,024,295	858,851
Case Managed Se	miles Conjer	1,126,639	1,126,639			
	Senior Health Fund	222,000	218,400	203,300	190,000	170,000
1-200-200-3933-00	Serior Health Fund	222,000	218,400	203,300	190,000	170,000
Case Managed Se	rvices - Sr/CHC	222,000	210,400	203,300	190,000	170,000
1-200-200-5936-50		6,204	26,200	26,200	65,200	90,200
1-200-200-5936-65		0,204	20,200	16,000	40,000	68,402
		2 000	2 000		·	
1-200-200-5937-50 1-200-200-5937-65		3,000	3,000	3,000 10,000	7,500	17,691 51,078
		2 400	2 400	,	25,000	51,978 18.065
1-200-200-5937-70	Oniiu Dentai	2,400 11,604	2,400 31,600	2,400 57,600	6,000 143,700	18,065 246,336
	Case Management Total	233,604	250,000	260,900	333,700	416,336
	Ouse Management Total	233,004	230,000	200,300	333,700	+10,330
		1,360,243	1,349,540	1,442,549	1,357,995	1,275,187
		.,555,210	.,0.0,0.0	.,,	.,00.,000	., 0, . 01



# District-wide Financial Summaries



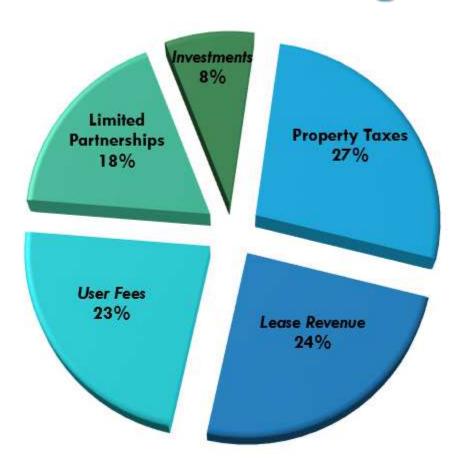
Live Well. Health Matters.

District Tota Budget 2016	•	Budget FY16-17	Budget FY15-16	% Var Bud 17 Bud 16	Budget FY14-15	Budget FY13-14	Actual FY16	% Va Bud 1 Act 1
4020-	Property Tax Revenue	3,231,756	3,091,224	7	2,838,000	2,676,000	3,145,703	
	TOTAL TAX REVENUE	3,231,756	3,091,224		2,838,000	2,676,000	3,145,703	,
4110-	Lease Revenue	2,967,155	2,949,918	- ]101%	2,723,555	2,515,835	2,943,874	
4140-	Interest Revenue	975,681	931,990	105%	935,239	986,442	1,049,908	
4150-	Limited Partnership Revenue	2,161,600	2,322,000		2,224,300	2,185,700	2,083,332	,
	TOTAL INVESTMENT REVENUE	6,104,436	6,203,908	_98%	5,883,094	5,687,977	6,077,113	100%
4210	Revenue - Classes / Group	132,419	200,360	4	636,242	596,661	137,312	-
4220	Membership Revenue	886,057	,	103%	872,875	806,445	866,212	4
4230	Individual/Consult/Single-Day	1,260,719	,	141%	859,260	880,966	1,134,852	
4250	Childcare Revenue	12,800	12,727	101%	16,459	20,172	13,974	4
4260 4270	Food/Beverage Revenue Camp Revenue	40,348 350,680	33,932 324,226	119% 108%	110,031	242,134	27,998 342,322	4
4270 4280	Facility Rental	74,624	67,695	4	73,185	84,235	61,119	4
<del>42</del> 00 4290	Retail Revenue	7,206	9,095		10,981	9,853	4,194	-
.200	TOTAL USER FEES REVENUE	2,764,853	2,397,952		2,579,033	2,640,466	2,587,983	,
4390-	Misc. Revenue	-		1	-	55,252	19,895	0%
4390- 4310-	Memorial Donations Revenue	8,500	8,500	100%	8,620	8,620	2,676	-
4320-	Grants	46,000	,	90%	75,640	75,640	50,964	4
4999-	Transfers in (out)	-	-	-	40	12	-	-
.000	TOTAL OTHER REVENUE	54,500	59,379	92%	84,300	139,524	73,535	74%
	TOTAL REVENUE	12,155,546	11,752,463	103%	11,384,427	11,143,967	11,884,334	102%
5610-	COGS - Cost of Goods Sold - non-fod	13,782	13,490	1000/	9,873	23,874	17.056	770/
5610- 5620-	Cafe Supplies - cost of good sold - for	19,470	16,752		52,056	112,008	17,856 15,101	
3020-	TOTAL COST OF GOODS SOLD	33,252	30,242		61,929	135,882	32,957	,
		00,202	00,212	- 11070	01,020	,	02,001	. 10170
5010-	Salaries - Reg FT-Ben	3,325,496	, ,	96%	3,453,294	3,282,744	3,073,746	
5015-	Salaries - Reg PT - Ben	370,935	,	97%	325,644	266,820	343,830	
5018-	Salaries - Reg PT - PERS-only	89,999	7,354	1224%	69,172	60,445	119,574	
5020- 5025-	Salaries - Reg PT - no Ben Salaries - Temporary PT - No Ben	477,138 24,960	389,851 32,175	122% 78%	381,693	441,912	412,257 17,456	116% 143%
5025- 5030-	Salaries - Instructors - no Ben	322,866	281,090	115%	314,818	340,811	265,668	
5035-	Cafeteria Plan Contribution	459,556	455,597	101%	443,592	436,914	431,210	
5040-	Payroll Taxes	328,182	348,448	94%	295,015	287,976	293,546	112%
5050-	LTD Insurance Premiums	8,880	8,701	102%	8,844	9,444	,	97%
5055-	Pension Benefits	414,233	279,337	148%	442,414	426,105	370,260	112%
5060-	Unemployment Benefits	29,000	45,000	64%	60,000	50,000	4,778	607%
5065-	Employee Incentive Bonus	-	-	-	-	100	26,912	
5070-	Employee Service Awards Expense L TOTAL PAYROLL	2,440 5,853,685	,	]94% 102%	3,850 5,798,336	1,500 5,604,771	1,610 5,370,025	
	TOTAL PATROLL	3,833,063	3,7 12,131	102 /0	3,790,330	3,004,771	3,370,023	10970
5210-	Consumables (food used as supplies	21,778	27,392		20,530	18,350	17,310	126%
5215-	Insurance - General	235,162	249,364		257,141	250,484	207,596	
5220-	Employee Travel/Parking	34,836		105%	33,380	39,656	29,659	4
5222-	Client transportation	16,125	,	100%	16,125 25,875	16,125	14,978	
5225- 5227-	Office Supplies Gym/Locker room Supplies	17,950 28,164	28,936 17,904	62%	25,875	34,006 14,249	35,204 32,261	
522 <i>1-</i> 5228-	Program Supplies	55,712		108%	70,254	95,733	103,153	4
5229-	Janitorial supplies	33,694		117%	33,141	32,020	38,211	4
5230-	Other Supplies	960		102%	1,440	18,130	2,221	
	TOTAL GEN & ADMIN EXPENSES	444,381	454,195		479,913	518,753	480,594	,
5110-	Employee Retention & Recognition	6,625	2 345	283%	7,833	8,561	7,197	92%
- 5111-	Employee Wellness	35,612	35,100	4	48,800	23,300	24,294	4
		58,440		83%	54,500	30,366	57,299	
5115-	ADP Payroll Processing Fees			96%	63,220	44,851	22,059	102%
5115- 5120-	ADP Payroll Processing Fees Education & Training Seminars	22,439	23,483					
	, ,	,		86%	36,276	35,616	81,030	95%
5120- 5125-	Education & Training Seminars Insurance - Worker's Comp Recruitment	22,439 77,222 53,227		4				4
- 5120- - 5125- - 5130- - 5140-	Education & Training Seminars Insurance - Worker's Comp Recruitment Tuition Reimbursement	22,439 77,222 53,227 17,799	90,300 12,557 8,000	86% 424% 222%	36,276 18,916 15,372	35,616 13,458 11,300	81,030 32,051 6,308	166% 282%
- 5120- - 5125- - 5130- - 5140-	Education & Training Seminars Insurance - Worker's Comp Recruitment Tuition Reimbursement Uniforms	22,439 77,222 53,227 17,799 10,677	90,300 12,557 8,000 10,564	86% 424% 222% 101%	36,276 18,916 15,372 12,460	35,616 13,458 11,300 10,370	81,030 32,051 6,308 8,424	166% 282% 127%
5120- 5125- 5130- 5140-	Education & Training Seminars Insurance - Worker's Comp Recruitment Tuition Reimbursement	22,439 77,222 53,227 17,799	90,300 12,557 8,000	86% 424% 222% 101%	36,276 18,916 15,372	35,616 13,458 11,300	81,030 32,051 6,308	166% 282% 127%
5120- 5125- 5130- 5140- 5145-	Education & Training Seminars Insurance - Worker's Comp Recruitment Tuition Reimbursement Uniforms	22,439 77,222 53,227 17,799 10,677	90,300 12,557 8,000 10,564 252,349	86% 424% 222% 101% 112%	36,276 18,916 15,372 12,460 257,377	35,616 13,458 11,300 10,370 177,822 5,000	81,030 32,051 6,308 8,424 238,663	166% 282% 127% 118%
- 5120- - 5125- - 5130- - 5140- - 5145- - 5311- - 5312-	Education & Training Seminars Insurance - Worker's Comp Recruitment Tuition Reimbursement Uniforms TOTAL HUMAN RESOURCES EXPE IT Server Equipment IT Workstations	22,439 77,222 53,227 17,799 10,677 282,041 4,500 10,000	90,300 12,557 8,000 10,564 252,349	86% 424% 222% 101% 112%	36,276 18,916 15,372 12,460 257,377	35,616 13,458 11,300 10,370 177,822 5,000 14,700	81,030 32,051 6,308 8,424 238,663	166% 282% 127% 118%
- 5120- - 5125- - 5130- - 5140- - 5145- - 5311- - 5312- - 5313-	Education & Training Seminars Insurance - Worker's Comp Recruitment Tuition Reimbursement Uniforms TOTAL HUMAN RESOURCES EXPE IT Server Equipment IT Workstations Presentational Equipment	22,439 77,222 53,227 17,799 10,677 282,041 4,500 10,000 500	90,300 12,557 8,000 10,564 252,349 2,000 10,000	86% 424% 222% 101% 112% 225% 100%	36,276 18,916 15,372 12,460 257,377 - 9,000 2,000	35,616 13,458 11,300 10,370 177,822 5,000 14,700 1,800	81,030 32,051 6,308 8,424 238,663 424 9,564	166% 282% 127% 118% 1061% 105%
- 5120- - 5125- - 5130- - 5140- - 5145- - 5311- - 5312- - 5313- - 5314-	Education & Training Seminars Insurance - Worker's Comp Recruitment Tuition Reimbursement Uniforms TOTAL HUMAN RESOURCES EXPE  IT Server Equipment IT Workstations Presentational Equipment Phone Equipment	22,439 77,222 53,227 17,799 10,677 282,041 4,500 10,000 500 6,600	90,300 12,557 8,000 10,564 252,349 2,000 10,000 - 6,900	86% 424% 222% 101% 112% 225% 100% - 96%	36,276 18,916 15,372 12,460 257,377 - 9,000 2,000 2,300	35,616 13,458 11,300 10,370 177,822 5,000 14,700 1,800 4,900	81,030 32,051 6,308 8,424 238,663 424 9,564 - 3,327	166% 282% 127% 118% 1061% 105% - 198%
- 5120- - 5125- - 5130- - 5140- - 5145- - 5311- - 5312- - 5313- - 5314- - 5315-	Education & Training Seminars Insurance - Worker's Comp Recruitment Tuition Reimbursement Uniforms TOTAL HUMAN RESOURCES EXPE  IT Server Equipment IT Workstations Presentational Equipment Phone Equipment IT Repair & Maint Parts	22,439 77,222 53,227 17,799 10,677 282,041 4,500 10,000 500 6,600 1,440	90,300 12,557 8,000 10,564 252,349 2,000 10,000 - 6,900 1,188	86% 424% 222% 101% 112% 225% 100% - 96% 121%	36,276 18,916 15,372 12,460 257,377 - 9,000 2,000 2,300 1,500	35,616 13,458 11,300 10,370 177,822 5,000 14,700 1,800 4,900 720	81,030 32,051 6,308 8,424 238,663 424 9,564 - 3,327 635	166% 282% 127% 118% 1061% 105% - 198% 227%
- 5120- - 5125- - 5130- - 5140- - 5145- - 5311- - 5312- - 5313- - 5314- - 5315- - 5316-	Education & Training Seminars Insurance - Worker's Comp Recruitment Tuition Reimbursement Uniforms TOTAL HUMAN RESOURCES EXPE  IT Server Equipment IT Workstations Presentational Equipment Phone Equipment IT Repair & Maint Parts IT Website / Internet Equipment	22,439 77,222 53,227 17,799 10,677 282,041 4,500 10,000 500 6,600 1,440	90,300 12,557 8,000 10,564 252,349 2,000 10,000 - 6,900 1,188 3,000	86% 424% 222% 101% 112% 225% 100% - 96% 121%	36,276 18,916 15,372 12,460 257,377 - 9,000 2,000 2,300 1,500	35,616 13,458 11,300 10,370 177,822 5,000 14,700 1,800 4,900 720 36,500	81,030 32,051 6,308 8,424 238,663 424 9,564 - 3,327 635 1,000	166% 282% 127% 118% 1061% 105% - 198% 227% 0%
5120- 5125- 5130- 5140- 5145- 5311- 5312- 5313- 5314- 5315- 5316- 5317-	Education & Training Seminars Insurance - Worker's Comp Recruitment Tuition Reimbursement Uniforms TOTAL HUMAN RESOURCES EXPE  IT Server Equipment IT Workstations Presentational Equipment Phone Equipment IT Repair & Maint Parts IT Website / Internet Equipment IT Monitors & Printers	22,439 77,222 53,227 17,799 10,677 282,041 4,500 10,000 500 6,600 1,440	90,300 12,557 8,000 10,564 252,349 2,000 10,000 - 6,900 1,188 3,000 1,400	86% 424% 222% 101% 112% 225% 100% 	36,276 18,916 15,372 12,460 257,377 - 9,000 2,000 2,300 1,500	35,616 13,458 11,300 10,370 177,822 5,000 14,700 1,800 4,900 720 36,500 11,160	81,030 32,051 6,308 8,424 238,663 424 9,564 - 3,327 635 1,000 2,972	166% 282% 127% 118% 1061% 105% - 198% 227% 0%
5120- 5125- 5130- 5140- 5145-	Education & Training Seminars Insurance - Worker's Comp Recruitment Tuition Reimbursement Uniforms TOTAL HUMAN RESOURCES EXPE  IT Server Equipment IT Workstations Presentational Equipment Phone Equipment IT Repair & Maint Parts IT Website / Internet Equipment	22,439 77,222 53,227 17,799 10,677 282,041 4,500 10,000 500 6,600 1,440	90,300 12,557 8,000 10,564 252,349 2,000 10,000 - 6,900 1,188 3,000 1,400	86% 424% 222% 101% 112% 225% 100%  96% 121% 0% 36% 0%	36,276 18,916 15,372 12,460 257,377 - 9,000 2,000 2,300 1,500	35,616 13,458 11,300 10,370 177,822 5,000 14,700 1,800 4,900 720 36,500	81,030 32,051 6,308 8,424 238,663 424 9,564 - 3,327 635 1,000	166% 282% 127% 118% 1061% 105% - 198% 227% 0% 17%

Beach Citie	s Health District			% Var				% Var
District Tota	•	Budget	Budget	Bud 17	Budget	Budget	Actual	Bud 17
Budget 201	6-17	FY16-17	FY15-16	Bud 16	FY14-15	FY13-14	FY16	Act 16
5410-	Advertising	139,200	161,168	86%	177,488	138,311	143,209	97%
5415-	Community Education Materials	2,004	2,000	100%	14,000	20,000	561	357%
5420-	Community Outreach	59,850	44,050	136%	76,500	85,910	30,233	_
5425-	Internet / Intranet / Website	11,860	10,000	119%	40,000	6,600	12,012	_
5430-	Dues & Memberships	23,061	23,085	100%	26,693	26,517	25,109	
5435-	Educational Materials	2,043	2,043 11,362	100% 103%	21,164	5,373	3,624 7.592	
5440- 5445-	Mailing Services Management of Volunteers	11,675 11,824	10.782	110%	18,367 9,980	21,055 9,380	11.748	
5450-	Meetings	21,640	23,760	91%	16,954	23,204	26,635	
5455-	Postage	60,125	63,050	95%	80,011	84,997	34,625	
5460-	Printing	137,967	132,988	104%	156,005	139,032	133,665	
5465-	Promotional Items/Materials	44,500	38,950	114%	59,050	62,300	82,017	54%
5470-	Subscriptions	719	2,258	32%	2,854	4,119	1,946	37%
5499-	Business Promotion Allocation	-	-	_	-	-	-	]-
	TOTAL COMMUNITY RELATIONS E	526,469	525,496	_100%	699,066	626,798	512,976	_103%
5510-	Building Maintenance & Repair	295,708	375,631	79%	136,270	111,958	315,394	94%
5515-	Equipment/Furniture < \$5,000	71,154	18,685	381%	28,097	42,137	49.680	_
5520-	Equipment/Facility Lease	173,820	176,880	98%	173,480	136,578	175,814	
5525-	Equipment/General Maintenance & R	137,770	25,271	545%	66,921	39,040	150,663	91%
5530-	Landscape Maintenance	82,267	87,787	94%	73,287	65,580	76,019	108%
5540-	Electricity	472,260	495,600	95%	476,167	433,424	396,959	
5542-	Gas	144,840	128,645	113%	135,055	135,296	125,794	
5544-	Water	104,400	85,684	122%	85,902	86,500	85,343	
5546- 5548-	Waste Removal	14,945	13,792 49,250	108% 14%	13,677	12,380	13,016	
5550-	Telephone Plant Service	7,140 53,484	7,040	760%	68,448 7,200	49,600 7,215	7,416 54,053	99%
5565-	Janitorial Services	177,600	164,880	108%	124,000	107,700	161,678	110%
5598-	Internal BOE allocation	-	-	-	-	-	-	-
5599-	BOE allocation to tenants	(723,617)	(723,617)	100%	(884,253)	(857,379)	(936,154)	77%
	TOTAL FACILITIES EXPENSES	1,011,771	905,528	112%	504,251	370,029	675,675	150%
5740	Atime Opening	00.000	04.040	Joon/	04.040	10.050	40.005	1400/
5710-	Accounting Services	20,000	24,048	83%	21,048	19,356	13,385	
5715- 5720-	Banking Services Election Expense	90,000 145,000	96,000	94%	96,000 48,000	86,000 48,000	111,509	81%
5725-	Laundry Services	86,914	55,680	156%	50,638	40,212	80,096	109%
5730-	Legal Services	76,500	77,500	99%	74,000	57,500	91,212	
5740-	Outside Services	476,427	486,888	98%	418,570	545,442	476,613	
5744-	Outside Service-Research	25,596	50,000	51%	75,000	75,000	-	-
5746-	Outside Services - H&F	100,961	93,573	108%	88,596	60,309	91,287	111%
5747-	Outside Services - Property	60,000	60,000	100%	-	48,000	108,592	
5748-	Engineering/Maintenance Services	273,479	145,633	188%	-	-	236,749	_
5755-	Service Contracts	188,456	122,030	154%	204,565	182,342	155,334	
5760-	Taxes & Licensing	8,518	8,920	95%	36,432	15,285 1,177,446	13,455	
	TOTAL PROFESSIONAL SERVICES	1,551,851	1,220,272	12/70	1,112,849	1,177,440	1,378,232	_ 113%
5910-	Prospect South Bay	63,600	55,000	116%	51,720	57,816	59,445	107%
5910-	Interest Expense	338,895	394,683	86%	394,683	418,899	367,891	92%
5999-	Indirect Admin Services	-	-	_	(12)	-	-	
	TOTAL OTHER	402,495	449,683	90%	446,391	476,715	427,336	٦
5930-	Grant Expense	1,126,639	1,099,540	102%	1,181,649	1,024,295	1,029,556	109%
5935-	Health Fund	233,604	250,000	4	260,900	334,700	237,327	
5940-	Holiday Assistance	8,500		100%	8,500	8,500		293%
	TOTAL FUNDS & GRANTS	1,368,743	1,358,040	_	1,451,049	1,367,495	1,269,787	
	RATING EXPENSES	11,638,677	11,052,540	_	10,938,696	10,662,773	10,543,712	110%
NET INCOM	E (LOSS) BEFORE CAPEX	516,869	699,923	=	445,731	481,194	1,340,622	39%
0000	Conital Evacaditura MAC	F0 000		7	25 222	ı ı	T	٦
6020-	Capital Expenditure - MIS Capital Expenditure - FF&E	56,000	-	-	35,200 62,000	-	9 505	2470/
6030- 6040-	Capital Expenditure - FF&E  Capital Expenditure - Parking	21,029	83,000	0%	39,500	20,800	98,380	247%
6050-	Capital Expenditure - Parking  Capital Expenditure - Building	2,815,492	833,000		309,000	223,400	1,237,793	
3000	TOTAL CAPITAL EXPENDITURE	2,892,521	916,000	_	445,700	244,200	1,344,678	
			-,-,-	_		·		_
NET INCOM	E (LOSS)	(2,375,652)	(216,077)		31	236,994	(4,056)	

	s Health District al Rollup with Dept Detail 6-17	Lifespan Services	Fitness Centers	Admin Support	Property	Total Budget
- 4020-	Property Tax Revenue	-	-	3,231,756	-	3,231,756
	TOTAL TAX REVENUE	-	-	3,231,756	-	3,231,756
4110	Legge Davenus				2.067.156	2.067.156
- 4110- - 4120-	Lease Revenue	-	-	-	2,967,156	2,967,156
	Revenue - POC	-	-	-	-	
- 4130-	Revenue - Prospect South Bay	-	-	-	-	-
- 4140-	Interest Revenue	-	-	975,681	-	975,681
- 4150-	Limited Partnership Revenue	-	-	2,161,600	-	2,161,600
	TOTAL INVESTMENT REVENUE	-	-	3,137,281	2,967,156	6,104,437
- 4210	Revenue - Classes / Group	_	132,419	_	_	132,419
- <del>4</del> 210	Membership Revenue	_	886,057	_	_	886,057
- 4230	Individual/Consult/Single-Day	_	1,260,719			1,260,719
- <del>4</del> 250 - 4250	Childcare Revenue	<del>-</del>	12,800	_	_	12,800
- 4260	Food/Beverage Revenue	_	40,348			40,348
- 4270	Camp Revenue	_	350,680	_	_	350,680
- 4280	Facility Rental	_	74,624		_	74,624
4290	Retail Revenue		7,206			7,206
4230	TOTAL USER FEES REVENUE	-	2,764,853	<u> </u>	<u>-</u>	2,764,853
			2,704,000			2,704,000
4390-	Revenue (discontinue unless misc)	-	-	-	-	-
4310-	Memorial Donations Revenue	8,500	-	-	-	8,500
4320-	Grants	46,000	-	-	-	46,000
4999-	Transfers in (out)	-	-	-	-	-
	TOTAL OTHER REVENUE	54,500	-	-	=	54,500
			0 = 0 :			40.455.5
TAL REV	ENUE _	54,500	2,764,853	6,369,037	2,967,156	12,155,546
5610-	COGS - Cost of Goods Sold - non-food	_	13,782	_	-	13,782
- 5620-	Cafe Supplies - cost of good sold - food	-	19,470	-	-	19,470
-	TOTAL COST OF GOODS SOLD	-	33,252	-	-	33,252
- 5010-	Salaries - Reg FT-Ben	1,261,639	537,636	1,432,234	93,987	3,325,496
5015-	Salaries - Reg PT - Ben	105,822	807,082	-	-	912,904
5018-	Salaries - Reg PT - PERS-only	-	-	25,168	-	25,168
5020-	Salaries - Reg PT - no Ben	-	-	24,960	-	24,960
5025-	Salaries - Temporary PT - No Ben	-	-	-	-	-
5030-	Salaries - Instructors - no Ben	34,091	288,775	-	-	322,866
5035-	Cafeteria Plan Contribution	196,740	100,848	152,163	9,805	459,556
5040-	Payroll Taxes	97,000	125,375	98,739	7,068	328,182
5050-	LTD Insurance Premiums	3,720	1,656	3,288	216	8,880
5055-	Pension Benefits	123,875	84,841	196,445	9,072	414,233
5060-	Unemployment Benefits	-	-	29,000	-	29,000
- 5065-	Employee Incentive Bonus	-	-	-	-	-
- 5070-	Employee Service Awards Expense	-	-	2,440	-	2,440
- 5057-	Vacation/Sick Leave	- 4 000 007	-	-	-	-
	TOTAL PAYROLL	1,822,887	1,946,213	1,964,437	120,148	5,853,685
5210-	Consumables (food used as supplies)	11,770	492	9,516	_	21,778
5215-	Insurance - General	-	41,312	82,865	110,985	235,162
5220-	Employee Travel/Parking	11,104	-	23,732	-	34,836
5222-	Client transportation	,	16,125		_	16,125
5225-	Office Supplies	3,800	6,766	7,384	_	17,950
5227-	Gym/Locker room Supplies	-	28,164		_	28,164
5228-	Program Supplies	21,833	32,883	996	_	55,712
5229-	Janitorial supplies	,555	13,294	2,400	18,000	33,694
5230-	Other Supplies	-	15,294	960	-	960
	TOTAL GEN & ADMIN EXPENSES	48,507	139,036	127,853	128,985	444,381
5110-	Employee Retention & Recognition	500	2,825	3,300	-	6,625
5111-	Employee Wellness	-	-	35,612	-	35,612
5112-	Employee Assistance	-	-	-	-	-
- 5115-	ADP Payroll Processing Fees	-	-	58,440	-	58,440
- 5120-	Education & Training Seminars	5,600	4,775	12,064	-	22,439
- 5125-	Insurance - Worker's Comp	8,244	62,686	5,968	324	77,222
5130-	Recruitment	936	3,751	48,540	-	53,227
- 5140-	Tuition Reimbursement	3,327		14,472	-	17,799
5145-	Uniforms	1,600	7,077	2,000	-	10,677
	TOTAL HUMAN RESOURCES EXPENSE_	20,207	81,114	180,396	324	282,041
5311-	IT Server Equipment	-	_	4,500	-	4,500
5312-	IT Workstations	_	_	10,000	_	10,000
- 5313-	Presentational Equipment	_	_	500	-	500
5314-	Phone Equipment	-	-	6,600	-	6,600
· 5314- · 5315-	IT Repair & Maint Parts	<del>-</del> -	<u>-</u>	1,440	<del>-</del> -	1,440
5316-	IT Website / Internet Equipment	- -	- -	1, <del>44</del> U -	<del>-</del> -	1,440
- 5310- - 5317-	IT Monitors & Printers	<del>-</del> -	<u>-</u>	500	- -	500
5320-	IT Network Expense	-	-	300	-	500
JJ2U-	IT Software Expense	24,268	61,397	- 54,784	-	- 140,449
5330	וו טטונשמוב באטבוושב		61,397	78,324	<u> </u>	163,989
5330-	TOTAL MIS EXPENSES	24 268			-	100,000
5330-	TOTAL MIS EXPENSES	24,268	01,397	70,021		
5330- 5410-	TOTAL MIS EXPENSES  Advertising	24,268	-	139,200	-	139,200

	es Health District al Rollup with Dept Detail	Lifespan Services	Fitness Centers	Admin Support	Property	Total Budget
5420-	Community Outreach	12,280	1,100	46,470	riopeity	59,850
5425-	Internet / Intranet / Website	12,200	1,100	11,860	_	11,860
5430-	Dues & Memberships	2,028	2,074	18,959	_	23,061
5435-	Educational Materials	1,500	243	300	_	2,043
5440-	Mailing Services	-	-	11,675	_	11,675
5445-	Management of Volunteers	-	-	11,824		11,824
5450-	•	3,510	-	18,130	-	21,640
5455-	Meetings				-	
	Postage	1,296	1,044	57,785	-	60,125
5460-	Printing	2,300	8,297	127,371	-	137,968
5465-	Promotional Items/Materials	2,000	-	42,500	-	44,500
5470-	Subscriptions	-	143	576 -	-	719
5499-	Business Promotion Allocation	- 00.040	40.004		-	
	TOTAL COMMUNITY RELATIONS	26,918	12,901	486,650	-	526,469
5510-	Building Maintenance & Repair	-	25,713	-	269,995	295,708
5515-	Equipment/Furniture < \$5,000	1,089	39,040	1,500	29,525	71,154
5520-	Equipment/ Lease	· -	60,900	29,472	83,448	173,820
5525-	Equipment/General Maintenance & Repai	_	16,671	1,500	119,599	137,770
5530-	Landscape Maintenance	_	8,367	-	73,900	82,267
5540-	Electricity	_	50,000	_	422,260	472,260
5542-	Gas	_	840	_	144,000	144,840
5544-	Water	_	-	_	104,400	104,400
5546-	Waste Removal	-	2,856	-	12,089	14,945
5548-		-	2,000	- 53,484	12,069	
	Telephone	-		,		53,484
5550-	Plant Service	540	1,500	1,500	3,600	7,140
5565-	Janitorial Services	-	120,000	-	57,600	177,600
5598-	Internal BOE allocation	-	-	-	- (=00.04=)	(=00.04=)
5599-	BOE allocation to tenants		-	-	(723,617)	(723,617)
	TOTAL FACILITIES EXPENSES	1,629	325,887	87,456	596,799	1,011,771
5710-	Accounting Services	_	_	20,000	_	20,000
5715-	Banking Services	_	_	90,000	_	90,000
5720-	Election Expense	_	_	145,000	_	145,000
5725-	Laundry Services	_	86,914	-	_	86,914
5730-	Legal Services	_	-	76,500	_	76,500
5740-	Outside Services	239,047	1,560	230,720	5,100	476,427
5744-	Outside Service-Research	200,047	1,500	25,596	3,100	25,596
5746-	Outside Services - H&F	_	100,961	25,590	_	100,961
5747-	Outside Services - Property	-	100,901	-	60,000	60,000
5747-		-	-	-	,	
	Engineering/Maintenance Services	-	-	-	273,479	273,479
5750-	Research Services	-	75.040	-	-	400.450
5755-	Service Contracts	12,508	75,648	36,000	64,300	188,456
5760-	Taxes & Licensing	-	968	3,898	3,652	8,518
	TOTAL PROFESSIONAL SERVICES	251,555	266,051	627,714	406,531	1,551,851
5910-	Prospect South Bay	-	-	-	63,600	63,600
5920-	Interest Expense	-	-	338,895	-	338,895
5999-	Indirect Admin Services	-	-	-	-	-
	TOTAL OTHER	-	-	338,895	63,600	402,495
5930-	Grant Expense	1,081,639	-	45,000	-	1,126,639
5935-	Health Fund	233,604	-	-	-	233,604
5940-	Holiday Assistance	8,500	_	_	_	8,500
	TOTAL FUNDS & GRANTS	1,323,743	_	45,000	-	1,368,743
TOTAL OPI	ERATING EXPENSES	3,519,714	2,865,851	3,936,725	1,316,387	11,638,677
	ME (LOSS) BEFORE CAPEX	(3,465,214)	(100,998)	2,432,312	1,650,769	516,869
	= <del>-</del>	<u> </u>	· · · · · · · · · · · · · · · · · · ·			<u> </u>
6010-	Capital Expenditure - Fitness Equip	-	-	-	-	-
6020-	Capital Expenditure - MIS	20,000	6,000	30,000	-	56,000
6030-	Capital Expenditure - FF&E	-	16,029	-	5,000	21,029
6040-	Capital Expenditure - Parking	-	-	-	-	-
6050-	Capital Expenditure - Building	-	20,343	-	2,795,149	2,815,492
	TOTAL CAPITAL EXPENDITURE	20,000	42,372	30,000	2,800,149	2,892,521
NET INCOM	Energy Recovery  ME (LOSS)	(3,485,214)	(143,370)	2,402,312	(1,149,380)	(2,375,652)
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### **Funding Sources**





#### **The District Funding**

Beach Cities Health District (BCHD) is one of the largest preventive health agencies in the nation, and has served the communities of Hermosa Beach, Manhattan Beach and Redondo Beach since 1955. When the District originally started, it was funded by property taxes, plus its income from operating a hospital. Later when the District transitioned into the preventive health arena, the funds available were invested and diversified into operating health and fitness facilities, owning and leasing property, joining a couple of partnerships, and keeping a portfolio of investments. With the income and user fees from these various sources the District can offer an extensive range of dynamic health and wellness programs, with innovative services and facilities to promote health and prevent diseases in every lifespan—from pre-natal and children to families and older adults.

The portion of each income stream (noted below by "%") relative to total District income stays relatively consistent year-over year. There has been some swings for example from the financial recession in 2008-2009 when property tax income was 23% and investment income was 20% of total District income to a current property tax portion of 27% and investment income of 8% of total District income. The diversified portfolio helps the District maintain services through different economic challenges facing the nation, the state and the Beach Cities jurisdiction.

Property Taxes (27%). The District shares on average 0.00871% of the 1% property tax collected by the state of California from the three Beach Cities (Hermosa, Manhattan and Redondo Beach). For budgeting purposes, the District uses input from a reputable consulting firm to estimate annual property taxes for Secured, Unsecured and HOX (homeowner tax exemptions) apportionments. "2015, the year that will be influencing the 2016-17 property values was a year where we saw continued increases in median sale prices and increases in values due to the restoration of previously reviewed and reduced values per Proposition 8", per Hdl Coren & Cone. Therefore, conservatively the District increased property taxes by 5% for the fiscal 2016-17 budget compared to prior year budget, and 3% over estimated actual property taxes to be received for fiscal 2015-16.

**Lease Revenue (24%).** The District manages eleven tenants, eight of which are located at 514 Prospect Avenue in Redondo Beach, often referred to as the District "Campus". The other three tenants are located "Off-campus" at three different properties owned by the District across the Beach Cities. One of smaller of the eight tenants is scheduled for a lease renewal in FY2016-17 affecting the District's budget minimally. Otherwise, the budget assumes normal rent increases according to contracts in place. The District is actively looking for a few more tenants to fill up all the available rental space, but no new tenants are assumed in the budget for fiscal 2016-17.

**User Fees (23%).** The Districts owns and operates two facilities, Adventure Plex ("APlex") and Center for Health and Fitness "CHF"). APlex is mainly focused on toddlers and youth with activities such as toddler play, camps, and special events. CHF is focused on adults and older adults and operates a fitness club with "gym memberships", personal training, group classes, etc. User fees are based on attendance and memberships. Both variables



are budgeted based on current trends and programs offered that are further described and reviewed in pages 57-65. For FY16-17 the Health and Fitness Operation is estimating to increase 15% over FY15-16 budget and 7% over FY15-16 actual results. The increase is mainly due to its newly opened Toddler Town programs at APlex. User fees from both centers combined covers the basic cost of operating the facilities with minor support from other funding sources to cover for advertisements, and capital outlays.

**Limited Partnerships (18%).** The District has invested in two partnerships; Sunrise Beach Cities Assisted Living, L.P. with an 80% joint venture investment and Beach District Surgery Center, L.P. with a 5% joint venture investment. Both entities are also tenants of the District.

Investments (8%). The District receives Investment Income from two types of sources, Notes Receivables and a cash Investment Portfolio. Notes Receivables account for around 57% of the investment income. The Notes Receivable portion decreases each year according to the amortization schedules that goes through 2024. The cash investment portfolio is about \$26 million of which \$2.3 million on average is deposited in the CA State Pool "LAIF" (Local Agency Investment Fund). LAIF has investments with maturities of 6 months or less and is used for the purpose of providing sufficient funds to pay for the District's current expenditures. The average yield for LAIF investments as of April 2016 were 0.525% and is showing a steady while slow increase in yield from 0.262% since January of 2015. The remaining District portfolio has an average yield to maturities at cost of around 1.45% and is invested in various securities from US Treasury Notes to Corporate stocks in accordance with the annually Board approved District investment policy and in accordance with the California Government Code and State Treasurer.



## **Capital Expenditures**



		BEACH CITITES HEALTH DISTR CAPITAL IMPROVEMENT PROG		
CATEGORY	PROJECT NAME	DESCRIPTION	EXPENSE CATEGORY	FY 2017
FITNESS OPERA	ATIONS			
CAPEX - COPIERS	Admin - Copiers	APlex Copier		
			CAPEX - Copier MIS	6,000
		Equipment		\$ 6,000
CAPEX - APlex	APlex - Building		CAPEX - Stair rails and non-slip stairs	13,008
			CAPEX - Sport Court sand and reseal	7,335
		Building		\$ 20,343
CAPEX - APlex	APlex - FF&E	Aplex Adventure Room, Comfortable and clean dining and rest areas	CAPEX - Furniture	16,029
		Fitness Operations Total		\$ 42,372
SUPPORT & ADI	MIN Department			
CAPEX - IT	Life Span	New Health Services Software	CAPEX - IT System Equipment	20,000
CAPEX - IT	Finance - GL Software	New Accounting Software to accommodate Government Reporting requirements - Placeholder	CAPEX - IT System Equipment	20,000
CAPEX - IT	IT - Servers	Current Server is over 6 years old and will need to be replaced spring 2017 (Servers usually have a 5-year investment/life)	CAPEX - IT System Equipment	10,000
		Support Admin & Life Span Total		\$ 50,000
Property Departi	mont			
CAPEX - 514 CIP	Property - CIP 514 Prospect	Engineering & Mechanical Engineers		
OAI EX - 014 OII	Troperty - Oil 314 Frospect	Engineering services required to design replacement	CAPEX - 514 CIP Engineering	30,000
		systems for obsolete and antiquated mechanical and electrical systems.	CAPEX - 514 CIP Mechanical	30,000
	PROJECT TOTAL - CIP	ological systems.	0, 11 2, 1 0, 1 1 0, 1 1 1 1 1 1 1 1 1 1 1 1 1	\$ 60,000
CAPEX - FF&E	1200 Del Amo	HVAC		 20,000
			CAPEX - Building	\$ 41,000
CAPEX - FF&E	Admin - FF&E	514 Meeting Room Tables		
			CAPEX - Furniture	\$ 5,000
CAPEX - 514 CDRE	Property - Total	All 514 Prospect Projects		
				\$ 1,089,829
		Property Operations Total		\$ 1,195,829
TOTAL BCHD CA	APITAL BUDGET			\$ 1,288,201
		CIP - Total Therapeutical Senior Livin	a	\$ 1,604,320
GRAND TOTA	L	The state of the s	<u> </u>	\$ 2,892,521

# Department, Account and Control Structure Overview





#### **Department Overview and Account and Control Structure**

The 2016-2017 Budget is comprised of the following programs and departments, organized to roll up for manager-level and director-level budgetary control.

#### LifeSpans Services

- 405 LifeSpans Services Administration
  - 200 Senior Services
  - 410 Youth/School Services
  - 800 Blue Zones Project

#### **Fitness Centers**

- 605 Fitness Administration
  - Total Fitness Operations
  - Center for Health and Fitness
    - 611 Center for Health & Fitness
    - 612 Personal Training
    - 613 Pilates
    - 614 Yoga
    - 615 Fee Based
  - AdventurePlex
    - 631 Operations
    - 632 Programs
    - 633 Events
    - 634 Camps

#### Administration

- Human Resources
  - 110 Human Resources
  - 150 Volunteer Management
- Communications/IT
  - 160 Communication and Marketing
  - 130 Information Systems
- Work Well 140
- Executive
  - 125 Administration
  - 175 BOD
- Finance 120

#### **Property**

- 700 Prospect One
- 710 Outlying Properties
- 720 Prospect Parking
- 730 514 Campus



# LifeSpan Services Overview & Financial Summary





### Program Description Lifespan Services Department

Lifespan Services is formed of the following sub-departments:

- Youth Services
- Blue Zones Project
- Community Services
- Community Grants
- Research & Evaluation

#### **Lifespan Services Administration**

Provides strategic direction, management and evaluation for BCHD programs and services that support health and wellness across the lifespans. This administrative function, in accordance with public health practice standards, seeks to address ongoing and emerging health needs of the uninsured and aging population.

#### **Lifespan Administration Services Organization**

Lifespan administration services include Director of Lifespans departments, the Chief Medical Advisor, Project Manager and the Program Evaluation Specialist. The Chief Medical Advisor provides strategic direction and oversight for all health related programs at the District. In addition, the Chief Medical Advisor advises on the development and implementation of the Community Health Snapshot and the District three (3) year Health Priorities. The Project Manager and Program Evaluation Specialist collect data and measure and perform analysis of the data that is used to evaluate effectiveness of programs in the District for relevance and future improvements and updates.

	s Health District 200,405,410, 800 6-17	Budget FY16-17	Budget FY15-16	% Var Bud 17 Bud 16	Budget FY14-15	Budget FY13-14	Actual FY16	% Var Bud 17 Act 16
4020-	Property Tax Revenue	-	-	]- [		-		-
	TOTAL TAX REVENUE	-	-		-	-	-	-
4110-	Lease Revenue	-	-	- ]-	-			_
4120-	Revenue - POC	-	=	]-	-	=	-	-
4130-	Revenue - Prospect South Bay	-	-	-	-	-		-
4140-	Interest Revenue	-	-	-	-			-
4150-	Limited Partnership Revenue TOTAL INVESTMENT REVENUE	-	-	]- -	-	-	-	-
				<del>-</del> -				
4210	Revenue - Classes / Group	-	-	]-	-	2,200	3,935	0%
4220 4230	Membership Revenue Individual/Consult/Single-Day	-	-		-	-		-
4250	Childcare Revenue	-		1_	-	<del></del>		_
4260	Food/Beverage Revenue	-	-	]- [	-	-	_	-
4270	Equipment Sales Revenue	-	-	]-	-	-	-	-
4280	Facility Rental	-	-	-	-	-		-
4290	Retail Revenue TOTAL USER FEES REVENUE	-	<u> </u>	J- [	-	2,200	3,935	0%
						_,		
4390-	Revenue (discontinue unless misc)	-		]-	-	37,832	1,324	0%
4310- 4320-	Memorial Donations Revenue Grants	8,500	8,500	100% 90%	8,620 75,640	8,620 75,640	2,676 50,964	318% 90%
4320- 4999-	Transfers in (out)	46,000	50,879	90%	5,127,076	5,271,300	50,964	90%
.000	TOTAL OTHER REVENUE	54,500	59,379	92%	5,211,336	5,393,392	54,964	99%
	TOTAL REVENUE	54,500	59,379	92%	5,211,336	5,395,592	58,899	93%
5610-	COGS - Cost of Goods Sold - non-foo	-		۱ ـ ۱	-			_
5620-	Cafe Supplies - cost of good sold - foo		-	-	-	-		-
	TOTAL COST OF GOODS SOLD	-	-	- -	-	-		-
5010	Calarias Dan ET Dan	4 004 000	4 404 000	]000/ [	1 100 070	4 407 754	4 007 400	4000/
5010- 5015-	Salaries - Reg FT-Ben Salaries - Reg PT - Ben	1,261,639 105,822	1,424,892 53,514	89% 198%	1,402,670 51,678	1,487,751 58,056	1,227,429 96,637	103% 110%
5018-	Salaries - Reg PT - PERS-only	-	-	-	-	-	26,305	0%
5020-	Salaries - Reg PT - no Ben	-	26,034	0%	41,268	36,052		-
5025-	Salaries - Temporary PT - No Ben	- 04.004	-	-	-	- 0.000	-	-
5030- 5035-	Salaries - Instructors - no Ben Cafeteria Plan Contribution	34,091 196,740	12,222 203,976	-l ⊦	12,222 197,148	3,000 187,284	23,288 194,345	146% 101%
5040-	Payroll Taxes	97,000	116,028		101,780	106,981	95,682	101%
5050-	LTD Insurance Premiums	3,720		112%	2,496	2,664	3,472	107%
5055-	Pension Benefits	123,875	105,846	117%	134,924	143,422	86,775	143%
5060- 5065-	Unemployment Benefits Employee Incentive Bonus	-	-		-	100		-
5005- 5070-	Employee Service Awards Expense	-	<u> </u>	1_		-		-
5057-	Vacation/Sick Leave	-	-	]-	-			-
	TOTAL PAYROLL	1,822,887	1,945,841	94%	1,944,186	2,025,310	1,753,933	104%
5210-	Consumables (food used as supplies	11,770	9 900	119%	1,450	9,150	9,125	129%
5215-	Insurance - General	-	-	-	-	-		-
5220-	Employee Travel/Parking	11,104	16,820	66%	16,320	23,106	10,497	106%
5222- 5225-	Client transportation Office Supplies	3,800	5,760	- 66%	5,400	10,490	4 202	- 89%
5225- 5227-	Gym/Locker room Supplies	-	5,760	-	5,400	10,490	4,282	-
5228-	Program Supplies	21,833	20,340	107%	18,340	48,910	45,357	48%
5229-	Janitorial supplies	-	-	]-	-	-	-	-
5230-	Other Supplies TOTAL GEN & ADMIN EXPENSES	48,507	52,820	02%	41,510	91,656	69,262	- 70%
	TOTAL GLIN & ADMINI EAF LINGLS	40,307	32,020	92 /0	41,510	91,030	09,202	7070
5110-	Employee Retention & Recognition	500	500	100%	72	1,272	280	178%
5111-	Employee Wellness	-	-	-	-	-		-
5112- 5115-	Employee Assistance	-	-	-	-		-	-
5115- 5120-	ADP Payroll Processing Fees Education & Training Seminars	5,600		124%	35,916	9,766	2,528	222%
5125-	Insurance - Worker's Comp	8,244	13,616		8,844	8,328	11,948	69%
5130-	Recruitment	936	2,940	32%	10,996	5,196	5,808	16%
5140-	Tuition Reimbursement	3,327	-	-	3,372	4,000	- 4 440	-
5145-	Uniforms TOTAL HUMAN RESOURCES EXPE	1,600 20,207	2,000 23,556		3,000 62,200	5,160 33,722	1,116 21,680	143% 93%
	. STALLISH WILLOOD COLO LAFE	20,201	20,000		02,200	00,122		3070
5311-	IT Server Equipment	-	-	]- [	-	-	=	-
5312-	IT Workstations	-	-	<u> </u> -	-	4,500	863	0%
5313- 5314-	Presentational Equipment Phone Equipment	-	300	- 0%	300	300	-	-
5315-	IT Repair & Maint Parts	-	-	-	-	-		-
5316-	IT Website / Internet Equipment	-	-	1-	-	35,000	-	-

	s Health District 200,405,410, 800 6-17	Budget FY16-17	Budget FY15-16	% Var Bud 17 Bud 16	Budget FY14-15	Budget FY13-14	Actual FY16	% Var Bud 17 Act 16
5317-	IT Monitors & Printers	-	-	]- 「	-	9,000	-	-
5320-	IT Network Expense	-	-	-	-	-		-
5330-	IT Software Expense	24,268	27,096		26,876	29,259	29,992	81%
	TOTAL MIS EXPENSES	24,268	27,396	_89%	27,176	78,059	30,855	79%
5410-	Advertising	-		1 1	-	60,000		
5410- 5415-	Advertising Community Education Materials	2,004	2,000	100%	14,000	20,000		-
5420-	Community Outreach	12,280	400	-l ⊦	1,600	69,010	5,109	240%
5425-	Internet / Intranet / Website	-	-	-	-	-	3,103	2-10 /0
5430-	Dues & Memberships	2,028	1,495	136%	2,849	3,443	455	446%
5435-	Educational Materials	1,500	1,500	100%	3,500	2,756	3,404	44%
5440-	Mailing Services	-	-	1- 1	-	10,000		-
5445-	Management of Volunteers	-	5,196	0%	5,700	6,100	4,004	0%
5450-	Meetings	3,510	4,540	77%	2,400	8,400	6,988	50%
5455-	Postage	1,296	1,428	91%	2,720	21,825	1,817	71%
5460-	Printing	2,300	6,320	36%	5,400	60,000	8,472	27%
5465-	Promotional Items/Materials	2,000	2,000	100%	2,000	23,750	1,856	108%
5470-	Subscriptions	-	50	0%	849	949		-
5499-	Business Promotion Allocation	-	- 24 020	4000/	224,243		- 22.405	- 0.40/
	TOTAL COMMUNITY RELATIONS E.	26,918	24,929	108%	265,261	286,233	32,105	84%
5510-	Building Maintenance & Repair	_		ا	_			_
5515-	Equipment/Furniture < \$5,000	1,089	1,085	100%	1,585	9,285	1,254	- 87%
5520-	Equipment/ Lease	-	-	10070	-	-	- 1,204	-
5525-	Equipment/General Maintenance & Re	_	_	1_	_			_
5530-	Landscape Maintenance	-	-	-	-	=	-	-
5540-	Electricity	-	-	-	-	-	-	-
5542-	Gas	-	-	1-	-	-	-	-
5544-	Water	-	-	1-	-	-	-	-
5546-	Waste Removal	-	-	]- [	-	-	-	-
5548-	Telephone	-	-		-	350		-
5550-	Plant Service	540	540	100%	-	-	540	100%
5565-	Janitorial Services	-	-	-	-	-		-
5598-	Internal BOE allocation	-	-	<u> </u> -	31,314	21,720		-
5599-	BOE allocation to tenants	-	- 4.005	- [	-	- 04.055	- 4 704	-
	TOTAL FACILITIES EXPENSES	1,629	1,625	_100%	32,899	31,355	1,794	91%
5710-	Accounting Services	-		1 r	-			
5715-	Banking Services	_		1	_			-
5720-	Election Expense	_		1_	_			_
5725-	Laundry Services	_	_	1_	_			_
5730-	Legal Services	_	_	1_	_	-		_
5740-	Outside Services	239,047	169,916	141%	156,284	318,957	170,886	140%
5744-	Outside Service-Research	-	50,000	0%	75,000	75,000	-	-
5746-	Outside Services - H&F	-	-	-	-	=	-	-
5747-	Outside Services - Property	-	-	]-	-	-	-	-
5748-	Engineering/Maintenance Services	-	-	-	-			-
5750-	Research Services	-	-	-	-	-		-
5755-	Service Contracts	12,508		468%	2,672	5,183	1,211	1033%
5760-	Taxes & Licensing	-	830		830	830	470.000	1400/
	TOTAL PROFESSIONAL SERVICES	251,555	223,418	113%	234,786	399,970	172,098	146%
5910-	Prospect South Bay	-		ا	-			_
5910- 5920-	Interest Expense	-	<u> </u>	1	-			-
5920-	Indirect Admin Services	-		†_	1,197,288	1,127,868	<u>-</u>	-
0000	TOTAL OTHER	_	_		1,197,288	1,127,868		
	Γ			7	., , , , , , , , , , , , , , , ,	.,,,000		
5930-	Grant Expense	1,081,639	1,054,540	103%	1,136,649	979,295	991,139	109%
5935-	Health Fund	233,604	250,000		260,900	333,700	237,327	98%
5940-	Holiday Assistance	8,500		100%	8,500	8,500	2,904	293%
	TOTAL FUNDS & GRANTS	1,323,743	1,313,040	101%	1,406,049	1,321,494	1,231,370	108%
	RATING EXPENSES	3,519,714	3,612,625		5,211,355	5,395,667	3,313,096	106%
NET INCOM	E (LOSS) BEFORE CAPEX	(3,465,214)	(3,553,246)	98%	(19)	(75)	(3,254,197)	106%
				- -				
6010-	Capital Expenditure - Fitness Equip	-	-	<u> </u> -	-	=		-
6020-	Capital Expenditure - MIS	20,000	-	<b>-</b>	-	-		-
6030-	Capital Expenditure - FF&E	-	-	-	-			-
6040-	Capital Expenditure - Parking	-	=,		-			-
6050-	Capital Expenditure - Building	- 20,000	-	J- [	-	<del>-</del>		-
	TOTAL CAPITAL EXPENDITURE	20,000	-		-			-
NET INCOM	E (LOSS)	(3,485,214)	(3,553,246)	98%	(19)	(75)	(3,254,197)	107%
	- (-555)	(5,700,217)	(0,000,270)	30,0	(13)	(10)	(0,207,107)	.07 /0



## Lifespan Services Youth Services & Success in the Schools

 All beach cities children and adolescents will develop into physically, socially, and emotionally health adults, educationally prepared to become contributing members of society





#### Department Description Lifespan Services – Youth Services

Youth Services is formed of the following subdivisions:

- LiveWell Programs (Childhood Obesity Prevention)
  - o LiveWell Tots
  - LiveWell Kids
- Healthy Schools Programs
  - o Walking School Bus Program
  - o Alliance for a Healthier Generation Healthy Schools Program
  - Blue Zones Schools
- Social Emotional Learning Programs
  - o MindUP
  - o Project Alert
  - RU Living with Purpose (Redondo Union High School)

#### **Youth Services Administration**

Provides strategic direction, management and evaluation for all BCHD youth-related programs and services to measurably improve the health and well-being of beach cities children. This administrative function, in accordance with public health practice standards, seeks to address ongoing and emerging health needs of the youth population.

#### **Youth Services Organization**

Youth services staff work closely with school administration and staff, parents, and community partners to build healthy school environments. LiveWell staff deliver nutrition education training for more than 200 parent volunteers and more than 60 early childcare providers, reaching thousands of children each year. BCHD has partnered with local schools to implement school wellness councils. Youth services staff provides technical assistance to the councils to achieve objectives set forth in their annual action plan (a requirement for Alliance for a Healthier Generation Healthy Schools Program). Additionally, staff support schools to implement and sustain programs like the Walking School Bus. Finally, BCHD is collaborating with schools to advance social emotional learning by implementing evidence-based programs (e.g., MindUP).



#### Lifespan Services - Youth Services

#### **Health Priorities:**

- Nutrition and Exercise
- Mindfulness, social-emotional learning, and stress reduction
- Substance use prevention
- Support evidence-based tobacco control policies
- Bullying prevention

BCHD is partnering with local school districts to create a health-promoting school environment. Creating a healthy school environment requires the activation of students, administrators, teachers, staff, family and community partnerships. Local schools are adopting the Whole Schools, Whole Community, Whole Child (WSCC) model, which focuses on improving each child's cognitive, physical, social, and emotional development through integration and collaboration.

#### **Program Goals:**

LiveWell Tots (preschool)

- Improve the early childhood healthy eating environment
- Promote a positive relationship with fresh fruits and vegetables
- Increase the knowledge of nutrition and healthy behaviors

#### LiveWell Kids (elementary school)

- Increase access to, and consumption of, healthy foods
- Increase the knowledge of nutrition and healthy behaviors

#### MindUp (elementary school)

- Nurture optimism and happiness in the classroom
- Help eliminate bullying and aggression
- Increase empathy and compassion, while resolving peer conflicts in schools

#### Walking School Bus (elementary school)

- Create safe and walkable routes to schools
- Promote physical and social engagement for youth and families.

#### Project Alert (7<sup>th</sup> and 8<sup>th</sup> grade)

- Motivate students against drug use
- Provide skills and strategies to resist drugs
- Establish new non-use attitudes and beliefs

Alliance for a Healthier Generation's Healthy Schools Program (All Grades)

• Create and sustain healthy environments

#### Prior Year Accomplishments / FY2016-17 Objectives:

Performance Measure	Prior Year Actual	Current Year Estimate	Next Year Estimate
	FY2014-15	FY2015-16	FY2016-17
LWT - Number of children reached	632	619	650
LWK - Number of children reached	6148	5783	6500
MindUp - Number of children reached	6255	8297	8297
Walking School Bus – registered children	565	734	650
Project Alert - Number of children reached	1580	1742	2800
Alliance for a Healthier Generation's	11	12	12
Healthy Schools Program			



## LifeSpan Services Blue Zones Project

 The Blue Zones Project by Healthways, in partnership with Beach Cities Health District, is a community-wide approach to creating healthier and more productive citizens. It uses permanent, evidence-based environmental and policy changes to motivate residents to adopt and maintain healthier lifestyles.





#### **Department Description**

#### Lifespan Services – Blue Zones Project (Adult Services)

In 2010, the "Beach Cities" of Hermosa Beach, Manhattan Beach and Redondo Beach partnered with Healthways|Blue Zones to launch the Blue Zones Project™. This multi-sector, community-wide effort aims to measurably improve health through programs, policy changes, built environment improvements, and social networks. Beach cities residents have benefitted from improved health and well-being as seen by an unparalleled increase in the Gallup|Healthways Well-Being Index® (WBI). In 2013, Blue Zones Project transitioned into a fully operational, fully funded program of the Beach Cities Health District.

#### **Blue Zones Project and Adult Services Administration**

Provides strategic direction, management and evaluation for the Blue Zones Project and other community wellbeing programs and services. This administrative function, in accordance with public health practice standards, seeks to measurably improve the health and well-being of beach cities residents.

#### **Blue Zones Project and Adult Services Organization**

Adult Services is organized to support the Beach Cities' maintenance of Blue Zones Project Community Certification™. Certification provides best practices and actions that specific community environments (sectors) can take to make the healthy choice the easy choice. There are 6 sectors in the Certification framework:

- Individuals (personal pledges)
- Restaurants
- Grocery Stores
- Schools (see Youth Services)
- Worksites
- Community Policy

Staff work with key community stakeholders, from city managers to restaurateurs to residents, support the health and well-being of our community by creating opportunities to eat healthy and live actively. Staff collaborate with partners to identify and implement programs and services (e.g., Mindfulness Workshop) that will improve results on Gallup | Healthways Well-Being Index\* (WBI\*).



Lifespan Services – Blue Zones Project (Adult Services)

#### **Health Priorities:**

- Nutrition and exercise
- Preventing drug abuse and excessive alcohol use
- Mindfulness, social-emotional learning and stress reduction
- Support evidence-based tobacco control policies
- End-of-life planning

#### **Program Goals:**

- 1. Integrate Blue Zones Project<sup>™</sup> into Beach Cities Heath District operations;
- 2. Increase positive health behaviors and measurably improve the health and well-being of beach cities residents;
- 3. Increase knowledge and awareness of the Blue Zones Project;
- 4. Increase beach cities residents engagement in the Blue Zones Project;
- 5. Create positive, memorable encounters that support the objectives of the Blue Zones Project; and,
- 6. Maintain 100 Blue Zones Designated restaurants

#### Prior Year Accomplishments / FY2016-17 Objectives:

- Achieved Blue Zones Certification
- Provided technical assistance and advocacy support to Hermosa Beach and Manhattan Beach (Hermosa Beach considering Tobacco Retail Licensing [TRL]; Manhattan Beach considering TRL and Smoke Free Policies for Multi Unit Housing)
- Support Hermosa Beach's successful application for Strategic Growth Council funding for General Plan and Coastal Land Use Updates
- Coordinate multi-city relationship with CalTrans and Metro to secure funding

Performance Measure	Prior Year Actual	Current Year Estimate	Next Year Estimate
	FY2014-15	FY2015-16	FY2016-17
Completed Blue Zones Personal Pledge	21,194	24,330	25,000
Organizational Partnerships	76	80	n/a
Purpose Workshops participants	300	630	250
Blue Zones Designated/ Choose HealthLA	91	100	100
Restaurants			
Built Environment Projects	14	10	13



## LifeSpan Services Community Services

 Beach Cities Health District has a variety of programs and services to help Beach Cities residents lead healthy lives, including health referrals and resources to help adults and families navigate the array of services available to them in the South Bay and the greater Los Angeles area.





**Program Description** 

#### Lifespan Services – Community Services

Community Services is formed of the following subdivisions:

- Care Management
- Volunteer Coordination
- Information and Referral
- Community-based programs and services

#### **Community Services Administration**

Provides strategic direction, management and evaluation for BCHD programs and services that support independent living for disabled and older adults as wells as ensure health care access for all Beach Cities residents. This administrative function, in accordance with public health practice standards, seeks to address ongoing and emerging health needs of the uninsured and aging population.

#### **Community Services Organization**

Community Services staff work closely with the cities of Hermosa Beach, Manhattan Beach, and Redondo Beach, the local health care and social services system, non-profit organizations, and residents to create an age-friendly community. Care management is staffed by professional social workers who, with a team of more than 150 trained and supervised volunteers, help individuals live at home as long as safely possible, while supporting independence and improving quality of life. BCHD has established a health fund for income qualifying disabled and older residents who need additional services to support their independence and well-being

In 2013, BCHD became a certified enrollment entity with Covered California, the nation's largest state health insurance marketplace. Staff are certified enrollment counselors who support residents to select, enroll, and navigate a health insurance benefit. BCHD has established a health fund for income qualifying children, adults, and families who do not qualify for health insurance.

BCHD delivers community-based, evidence-based programs to promote healthy aging. Programs include physical activity (e.g., Tai Chi, Adaptive Strength Training), chronic disease self-management (i.e., Healthier Living) and caregiver support (i.e., Powerful Tools for Caregivers).



#### **Community Services Department**

#### **Health Priorities:**

- Nutrition and exercise
- Preventing drug abuse and excessive alcohol use
- Mindfulness, social-emotional learning and stress reduction
- Support evidence-based tobacco control policies
- Dementia

BCHD merged Center for Health Connection and Community Care Services to improve access to health care and health-promoting programs and services for individuals and families living in the Beach Cities, including disabled and older adults.

#### **Program Goals:**

#### Care Management

- Improve the ability for the Beach Cities' older and disabled adults to continue living in their home
- Reduce injuries and accidents that cause severe disability in older adults
- Improve quality of life for older and disabled adults, and their caregivers
- Increase access to care management services while achieving high provider, volunteer and client satisfaction

#### **Volunteer Programs**

#### **Conversation Companions**

Provide companionship and social support to clients

#### **Errand Assistance**

· Assist clients with errands to support independent living

#### MoveWell

Maintain or enhance physical function of frail older adults by helping clients

#### **Support Line**

Provide additional support by initiating wellbeing checks

#### Covered California

- Increase the number of insured Beach Cities residents
- Improve health literacy

#### Prior Year Accomplishments / FY2016-17 Objectives:

Performance Measure	Prior Year Actual	Current Year Estimate	Next Year Estimate
	FY2014-15	FY2015-16	FY2016-17
Number of Care	430	430	430
Management Clients			
Care Manager visits with	1,327	1,350	1,400
Clients (Home or Office)			
Volunteer visits with	3,347	3,340	3,500
clients			
Officer of the Day	2,302	1,917	2,200
Requests			
Covered California	600	568	400
Counseling			



### **Fitness Centers**

**Financial Summary** 



ness Center dget 2016-1	•	Budget FY16-17	Budget FY15-16	Bud 16 Bud 15	Budget FY14-15	Budget FY13-14	Actual FY16
- 4020- P	Property Tax Revenue	-	-	]-	-	-	
T	OTAL TAX REVENUE	-	-		-		
4440	Bauranua			- 1			
	ease Revenue Revenue - POC	-	-	-	-	<u> </u>	
	Revenue - POC	-		-	-		
	nterest Revenue						
	imited Partnership Revenue	-		-	-		
	OTAL INVESTMENT REVENUE	-	-	 	-	-	
4210 R	Revenue - Classes / Group	132,419	200,360	66%	636,242	594.461	133,377
	Membership Revenue	886,057	856,719	- H	872,875	806.445	866,212
	ndividual/Consult/Single-Day	1,260,719	893,198	141%	859,260	880,966	1,134,852
	Childcare Revenue	12,800	12,727		16,459	20,172	13,974
1260 F	Food/Beverage Revenue	40,348	33,932	119%	110,031	242,134	27,998
1270 C	Camp Revenue	350,680	324,226	108%	-	-	342,322
4280 F	acility Rental	74,624	67,695		73,185	84,235	61,119
4290 R	Retail Revenue	7,206	9,095		10,981	9,853	4,194
Т	OTAL USER FEES REVENUE	2,764,853	2,397,952	115%	2,579,034	2,638,266	2,584,048
	Revenue (discontinue unless misc)	-	-	]-	-	17,420	1,539
	Memorial Donations Revenue	-		-	-	<del>-</del>	
	Grants	-	-	-	- 4 050 500	- 075 570	
	ransfers in (out)	-	-	j-	1,252,536	975,576	4 520
	OTAL OTHER REVENUE	-	-	-	1,252,536	992,996	1,539
Т	OTAL REVENUE	2,764,853	2,397,952	115%	3,831,570	3,631,262	2,585,587
610- C	COGS - Cost of Goods Sold - non-foo	13,782	13,490		9,873	23,874	17,856
620- C	Cafe Supplies - cost of good sold - for	19,470	16,752	116%	52,056	112,008	15,101
Т	OTAL COST OF GOODS SOLD	33,252	30,242	110%	61,928	135,882	32,957
010- S	Salaries - Reg FT-Ben	537,636	466,451	115%	578,125	435,371	490,541
015- S	Salaries - Reg PT - Ben	807,082	301,342	268%	273,966	208,764	240,511
	Salaries - Reg PT - PERS-only	-	7,354	0%	69,172	33,829	71,691
	Salaries - Reg PT - no Ben	-	363,817	0%	340,425	405,860	411,407
	Salaries - Temporary PT - No Ben	-		-	-		
	Salaries - Instructors - no Ben	288,775	268,868	107%	302,596	331,811	241,516
	Cafeteria Plan Contribution	100,848	95,720	105%	103,518	114,174	104,373
	Payroll Taxes	125,375	106,352	118%	105,584	95,555	106,221
	.TD Insurance	1,656	1,764	94%	2,028	2,472	1,817
	Pension Plan Contribution Unemployment Benefits	84,841	55,493	153%	82,121	60,767	57,017
	Employee Incentive Bonus			-	-		26,912
	Employee Service Awards Expense	_		-	-		20,912
	/acation/Sick Leave	-		_	-		
	OTAL PAYROLL	1,946,213	1,667,161	117%	1,857,535	1,688,603	1,752,005
	<del>-</del>	70%	70%		72%	64%	68%
5210- C	Consumables (food used as supplies	492	492	100%	2,580	1,500	403
	nsurance - General	41,312	61,267	67%	48,797	48,102	39,345
	Employee Travel/Parking	-	-	-	900	750	1,394
	Client transportation	16,125	16,125	100%	16,125	16,125	14,978
	Office Supplies	6,766	5,756	118%	6,493	8,750	8,524
	Sym/Locker room Supplies	28,164	17,904	4 F	22,027	14,249	32,261
	Program Supplies anitorial supplies	32,883	30,375	108%	51,914	46,823 12,516	57,692
	anitoriai supplies Other Supplies	13,294	15,259	U1 70	12,513	12,516	14,703
	OTAL GEN & ADMIN EXPENSES	139,036	147,178	94%	161,349	165,455	168,854
110- E	Employee Retention & Recognition	2,825	1.485	190%	3,901	3,429	1,041
	Employee Wellness	-	-	-	-	-	702
	Employee Assistance	-	-	-	-	_	
	ADP Payroll Processing Fees	-	-	1-	-	-	
	Education & Training Seminars	4,775	6,363	75%	9,454	7,500	6,036
	nsurance - Worker's Comp	62,686		97%	16,992	17,460	57,231
130- R	Recruitment	3,751	2,177	172%	2,280	2,622	3,527
140- T	uition Reimbursement	-		0%	-	-	
	Uniforms OTAL HUMAN RESOURCES EXPE	7,077 81,114	6,564 84,956		6,560 39,187	3,310 34,321	3,967 72,504
	_			. ~ ~ ~ . 1			
	T Server Equipment T Workstations	-	-	-	-	<u>-</u>	
	Presentational Equipment			_	-	<del>-</del>	
	Phone Equipment	_		_	-	<del></del>	
	T Repair & Maint Parts	_		-	-		
, II			3,000	l	-		

Beach Citie Fitness Cer Budget 201		Budget FY16-17	Budget FY15-16	% Var Bud 16 Bud 15	Budget FY14-15	Budget FY13-14	Actual FY16	% Var Bud 17 Act 16
5317-	IT Monitors & Printers	-	-	]-	-	-	-	] -
5320-	IT Network Expense	-	-	-	-	-	-	-
5330-	IT Software Expense	61,397	58,320	105%	44,699	60,643	58,441	105%
	TOTAL MIS EXPENSES	61,397	61,320	100%	44,699	60,643	58,441	105%
	<b>⊢</b>			¬ ,				1
5410-	Advertising	-	-	-	-	-	-	-
5415-	Community Education Materials	-	-	-	-	-		-
5420-	Community Outreach	1,100		100%	1,100	1,100	450	244%
5425-	Internet / Intranet / Website	-	-	-	-			-
5430-	Dues & Memberships	2,074	2,074		3,658	3,658	-	-
5435-	Educational Materials	243	243	100%	864	417	-	-
5440- 5445-	Mailing Services Management of Volunteers	-	766	0%	-	<u> </u>		-
5445- 5450-	Meetings	-	700	070	-	<del></del>		-
5455-	Postage	1,044	1,013	103%	646	1,200	899	116%
5460-	Printing	8,297	6,088		4,654	1,800	6,106	136%
5465-	Promotional Items/Materials	-	-	-	-	-		-
5470-	Subscriptions	143		100%	421	277	11	1302%
5499-	Business Promotion Allocation	-	-	-	191,776	165,178		-
	TOTAL COMMUNITY RELATIONS E.	12,901	11,427	113%	203,119	173,630	7,466	173%
	<del>-</del>	,	•	-	,	· · · · · · · · · · · · · · · · · · ·		•
5510-	Building Maintenance & Repair	25,713	22,470	114%	31,270	29,458	29,142	88%
5515-	Equipment/Furniture < \$5,000	39,040	16,600	235%	25,212	25,548	22,405	174%
5520-	Equipment/Lease	60,900	64,164	95%	64,164	68,986	59,331	103%
5525-	Equipment/General Maintenance & R	16,671	21,771	77%	20,521	34,240	27,278	61%
5530-	Landscape Maintenance	8,367	8,367		8,367	7,980	7,980	105%
5540-	Electricity	50,000	50,000		45,725	44,340	43,931	114%
5542-	Gas	840	2,045	41%	2,647	2,394	751	112%
5544-	Water	-	-	-	-	-	-	-
5546-	Waste Removal	2,856	2,748	104%	2,676	3,180	2,941	97%
5548-	Telephone	-	- 4 500	-	- 4 500		- 4 107	-
5550-	Plant Service	1,500	1,500		1,500	1,500	1,427	105%
5565-	Janitorial Services	120,000	94,800	127%	-	405 400	105,938	113%
5598- 5599-	Internal BOE allocation BOE allocation to tenants	-	-	-	191,865	185,429		-
5599-	TOTAL FACILITIES EXPENSES	325,887	284,465	]-   115%	393,947	403,055	301,124	108%
	TOTAL FACILITIES EXPENSES	323,007	204,400	11370	393,947	403,033	301,124	100%
5710-	Accounting Services	_		1 [	-			1 _
5715-	Banking Services	_	-	1_	_			_
5720-	Election Expense	_	_	1_	_			_
5725-	Laundry Services	86,914	55,680	156%	50,638	40,212	80,096	109%
5730-	Legal Services	-	-	-	-			-
5740-	Outside Services	1,560	480	325%	-	-	20,195	8%
5744-	Outside Service-Research	-	-	Ī- I	-	-	-	-
5746-	Outside Services - H&F	100,961	93,573	108%	88,596	60,309	91,287	111%
5747-	Outside Services - Property	-	-	]-	-	-	-	-
5748-	Engineering/Maintenance Services	-	-	]-	-	-	-	-
5750-	Research Services	-	-	-	-	-		-
5755-	Service Contracts	75,648	82,858		27,768	23,773	77,224	98%
5760-	Taxes & Licensing	968		100%	968	968	2,145	45%
	TOTAL PROFESSIONAL SERVICES_	266,051	233,559	114%	167,970	125,262	270,947	98%
=0::	Para	T		י ר	T		-	1
5910-	Prospect South Bay	-	-	<b>-</b>	-	<del>-</del>	-	-
5920-	Interest Expense	-	-	<b>-</b>	- 070.050	770 704	-	-
5999-	Indirect Admin Services TOTAL OTHER	-		<u>_</u> _ [	873,852	772,704		J -
	TOTAL OTHER	<del>-</del>	-	_ 	873,852	772,704		1
5930-	Grant Evnence	_		1	-		-	-
5930- 5935-	Grant Expense Health Fund	-	<u> </u>	-[				-
5940-	Holiday Assistance	-		-	-	<del></del>		-
JJ-10-	TOTAL FUNDS & GRANTS	-		<u> </u>	-			, - -
TOTAL OPP	ERATING EXPENSES	2,865,851	2,520,308	」 114%	3,803,587	3,559,554	2,664,298	108%
	IE (LOSS) BEFORE CAPEX	(100,998)	(122,356)		27,983	71,709	(78,711)	128%
6010-	Capital Expenditure - Fitness Equip	-		7- [	-			] -
6020-	Capital Expenditure - MIS	6,000	-	┪ ╽	-	<del></del>	-	_
6030-	Capital Experiature - FF&E	16,029		1_ }	_	<del></del>	8,505	188%
6040-	Capital Expenditure - Parking	-		1_	_	<del></del>	- 0,505	-
6050-	Capital Expenditure - Building	20,343	168,000	12%	28,000	71,700	195,188	10%
	TOTAL CAPITAL EXPENDITURE	42,372	168,000		28,000	71,700	203,693	21%
	_	,	.,	-	,			
NET INCOM	IE (LOSS)	(143,370)	(290,356)		(17)	9	(282,403)	
	=			= :				



## Fitness Centers Success at AdventurePlex

- Named best indoor play facility
- Named best land camp
- Making fitness fun and learning fun
- More than 30,000 kids/year





#### **Department Description**

#### Fitness Services - AdventurePlex

AdventurePlex is geared to challenge children - physically, mentally and intellectually - with non-stop activities in a safe, structured environment. It provides a fun place to play, with an Adventure Play Structure full of mazes, tunnels and slides; an outdoor rock climbing wall and ropes course; gymnasium; arts & crafts rooms; and catering provided by Fresh Brothers Pizza.

#### **Operations Department**

The Operations Department oversees all of the AdventurePlex facility operations, including:

Customer and Membership services.

The Operations Department is headed by the Manager.

#### **Programs Department**

The Programs Department oversees the programs, classes and fitness portions of the AdventurePlex facility, including:

- Implementation and management of classes and teambuilding.
- Ropes course and rock wall operations.

The Programs Department is headed by the Manager.

#### **Events Department**

The Events Department oversees the special events, birthday parties and rentals for AdventurePlex, including:

• Development, sales, facilitation and follow up of AdventurePlex events.

The Events Department is headed by the Manager.

#### **Camps Department**

The camp department oversees the planning and operations for all AdventurePlex camps, including:

Design and management of the AdventurePlex operations for seasonal camps.

The Camp Department is headed the Manager.

#### **Toddler Town**

The camp department oversees the planning and operations for all AdventurePlex camps, including:

Design and management of the AdventurePlex operations for seasonal camps.

The Camp Department is headed the Manager.



Fitness Services - AdventurePlex

#### **Health Priority:**

Increasing physical activity, promoting healthy eating and preventing obesity

#### **Program Goals:**

- Offer drop in play for children and families 7 days per week to increase physical activity using the "we make fitness fun" model
- Offer a variety of classes and activities for children and families each quarter of the year
- Offer ongoing special events for children and families that introduce AdventurePlex facility and programs
- Offer accredited seasonal camps for children throughout the year offering a health and fitness alternative to the camps prevalent in the South Bay when schools are not in session
- Offer comprehensive toddler and parent programming and a state of the art imaginative play area for children ages 0-5

#### **Prior Year Accomplishments:**

 Named best indoor play facility and best land camp in the Easy Reader Best of the Beach awards for 2015

#### FY 2016-17 Objectives:

Performance Measure	Prior Year Actual	<b>Current Year Estimate</b>	Next Year Estimate
	FY2014-15	FY2015-16	FY2016-17
	23,767	25,649	29,556
Drop in Play*			
	445	1,322	3,159
Classes**			
	358	528	530
Birthday Parties***			
	3,323	2,742	2,790
Campers****			

<sup>\*</sup>Includes addition of Toddler Town drop-in play beginning January 2016

<sup>\*\*</sup>Includes addition of Toddler Town classes beginning January 2016

<sup>\*\*\*</sup>Includes addition of Toddler Town parties beginning January 2016

<sup>\*\*\*\*</sup>Includes reduced camp capacity due to Toddler Town beginning January 2016



## Fitness Centers Center for Health & Fitness

- 17,000 sq. ft. Medical Fitness facility, including yoga, pilates and massage
- Integrates physical activities and nutrition with healthy lifestyles
- 3,000 members and guests
- Evidence-based weight management and small group training success





#### **Department Description**

#### Center for Health and Fitness

Center for Health and Fitness (CHF) provides affordable, age-appropriate physical activities to assist community members in their efforts to achieve optimal health.

#### **Operations Department**

The Operations Department oversees all of the CHF facility operations, including:

• Membership services, including recruitment, retention and childcare.

The Operations Department is headed by the General Manager and supported by the Member Services Manager.

#### **Personal Training Department**

The Personal Training (PT) Department oversees all personal training, including:

 Highly educated and skilled trainers implementing complimentary fitness assessments and orientation sessions to help develop a personalized exercise program for each member.

The PT Department is headed by the General Manager.

#### **Pilates Department**

The Pilates Department oversees the implementation of Pilates, including:

Certified Pilates instructors providing classes to our membership.

The Pilates Department is headed by Fitness Coordinator.

#### **Yoga Department**

The Yoga department oversees the implementation of Yoga, including:

• Certified Yoga instructors providing classes to our membership.

The Yoga Department is headed by the Fitness Coordinator.

#### **Fee Based Services Department**

The Fee Based Services department oversees the specialty classes, services and massage, including:

• Certified instructors, massage therapists and a Registered Dietician.

The Fee Based Services Department is headed by the General Manager.



Fitness Services - Center for Health & Fitness

#### **Program Goals:**

- Continue to offer a variety of classes and programs for adults in the Beach Cities which enhance active aging.
- Continue to provide personal training services by degreed and nationally certified personal trainers.
- Continue to implement programming with outcomes measurements to track improvements in member's health and fitness parameters.
- Create partnerships with local physicians and health providers.

#### **Prior Year Accomplishments:**

- Physician referrals from Cancer Care for CHF membership, personal training and nutrition services.
- Fifth Annual Spirit of Wellness Celebration, with over 100 members, guests and city officials in attendance.
- Silver Sneakers Fitness Program, with more than 650 active members each month.
- Small Group Training and Well-Being Lifestyle & Weight Management programming sustained with statistically significant measureable outcomes.

#### FY2015-16 Objectives

Performance Measure	Prior Year Actual	Current Year Estimate	Next Year Estimate
	FY2014-15	FY2015-16	FY2016-17
	856	947	540
New Membership			
Personal	5,778	6,325	6,253
Training			
Sessions			
Pilates	12,662	8,320	7,996
and Yoga			
Class Participants			

## Administrative Support Departments



	s Health District rvices Rollup 6-17	Budget FY16-17	Budget FY15-16	% Var Bud 17 Bud 16	Budget FY14-15	Budget FY13-14	Actual FY16	% Vai Bud 1 Act 18
4020-	Property Tax Revenue	3,231,756	3,091,224	-		-	3,145,703	103%
1020	TOTAL TAX REVENUE	3,231,756	3,091,224	-	-	-	3,145,703	103%
4110-	Lease Revenue	-		1	_	_		
4110- 4120-	Revenue - POC	-		-	-			_
· 4130-	Revenue - Prospect South Bay	-		-	_			_
4140-	Interest Revenue	975,681	931,990	105%	-	-	1,049,908	93%
4150-	Limited Partnership Revenue	2,161,600	2,322,000		-	-	2,083,332	104%
	TOTAL INVESTMENT REVENUE	3,137,281	3,253,990	-	-	-	3,133,240	100%
1010	D 01 10			7				
4210 4220	Revenue - Classes / Group Membership Revenue	-	-	-	-	-	-	-
4230	Individual/Consult/Single-Day			-	_			
4250	Childcare Revenue	-		-	_			_
4260	Food/Beverage Revenue	-	_	_	-	_		_
4270	Equipment Sales Revenue	-	-	-	-	-	-	-
4280	Facility Rental	-	-	-	-	-	-	-
4290	Retail Revenue	-	-	-	-	-	-	-
	TOTAL USER FEES REVENUE	-	-		-	-	-	-
4390-	Revenue (discontinue unless misc)	-		1	-	_	16,968	0%
4390- 4310-	Memorial Donations Revenue	-		-	-		10,906	0 76
4320-	Grants	-		-	_			_
4999-	Transfers in (out)	-		_	180	240,336		_
.000	TOTAL OTHER REVENUE	-	-		180	240,336	16,968	0%
	TOTAL REVENUE	6,369,037	6,345,214	100%	180	240,336	6,295,911	101%
5010				7				
5610-	COGS - Cost of Goods Sold - non-foc	-	-	-	-	-		-
5620-	Cafe Supplies - cost of good sold - for	-	-	]-	-	-		-
	TOTAL COST OF GOODS SOLD	-	-	-	-			-
5010-	Salaries - Reg FT-Ben	1,432,234	1,282,140	112%	882,309	845,238	1,289,310	1119
5015-	Salaries - Reg PT - Ben	-	26,793		-	-	6,682	0%
5018-	Salaries - Reg PT - PERS-only	25,168	-	-	-	_	21,578	1179
5020-	Salaries - Reg PT - no Ben	24,960	-	-	-	-	851	2935
5025-	Salaries - Temporary PT - No Ben	-	32,175	0%	-	-	17,456	0%
5030-	Salaries - Instructors - no Ben	-	-	-	-	6,000	865	0%
5035-	Cafeteria Plan Contribution	152,163	134,407	113%	77,250	57,930	124,176	123%
5040-	Payroll Taxes	98,739	102,593	96%	47,811	49,854	86,704	1149
5050-	LTD Insurance Premiums	3,288		120%	3,156	3,156	3,364	98%
5055-	Pension Benefits	196,445	96,027		134,607	136,998	222,323	88%
5060-	Unemployment Benefits	29,000	45,000	64%	60,000	50,000	4,778	6079
5065-	Employee Incentive Bonus	-	-	-	-	-		-
5070-	Employee Service Awards Expense	2,440	2,600	94%	3,850	1,500	1,610	1529
5057-	Vacation/Sick Leave TOTAL PAYROLL	- 1,964,437	1,724,478	]- 114%	1,208,983	- 1,150,676	1,779,695	- 1109
	-	1,004,407	1,724,470	_ 11470	1,200,000	1,100,070	1,770,000	1107
5210-	Consumables (food used as supplies	9,516	15,400		16,500	7,700	7,781	1229
5215-	Insurance - General	82,865	61,482		84,212	83,025	62,551	1329
5220-	Employee Travel/Parking	23,732	15,150	157%	12,650	12,450	16,713	1429
5222-	Client transportation	-	-	-	-	-		-
5225-	Office Supplies	7,384	16,920	44%	11,950	12,570	22,187	33%
5227-	Gym/Locker room Supplies	-	-	-	-	-	- 405	-
5228-	Program Supplies	996	- 2 400	- 100%	-	-	105	9489
5229- 5230-	Janitorial supplies Other Supplies	2,400 960		218%	-	-	1,629 2,401	1479
5250-	TOTAL GEN & ADMIN EXPENSES	127,853	111,792	-	125,312	115,745	113,368	40% 113%
	TOTAL OLIV & ADMIN LAI LINGLO	127,000	111,732	_ 1 1 7 70	125,512	113,743	110,000	110/
5110-	Employee Retention & Recognition	3,300	360	917%	3,860	3,860	5,876	56%
5111-	Employee Wellness	35,612	12,000	297%	48,800	23,300	23,592	1519
5112-	Employee Assistance	-	-	-	-	-		-
5115-	ADP Payroll Processing Fees	58,440	70,000		-	-	57,299	102%
5120-	Education & Training Seminars	12,064	11,320		12,600	22,285	13,495	89%
5125-	Insurance - Worker's Comp	5,968	11,177		6,084	5,724	11,213	53%
5130-	Recruitment	48,540		652%	5,640	5,640	22,717	2149
5140- 5145	Tuition Reimbursement	14,472	2 000	1000/	8,000	3,300	6,308	2299
5145-	Uniforms TOTAL HUMAN RESOURCES EXPE	2,000 180,396	2,000 114,297	100% 158%	2,000 86,984	1,000 65,109	3,341 143,841	60% 1259
		,		_				0
5311-	IT Server Equipment	4,500		225%	-	5,000	424	1061
5312-	IT Workstations	10,000	10,000	100%	9,000	10,200	8,701	1159
5313-	Presentational Equipment	500	-	<u> -</u>	2,000	1,800		-
5314-	Phone Equipment	6,600		100%	2,000	4,600	3,327	1989
5315-	IT Repair & Maint Parts	1,440		121%	1,500	720	635	2279
5316-	IT Website / Internet Equipment	-	-	-	-	1,500	1,000	0%

	s Health District rvices Rollup 6-17	Budget FY16-17	Budget FY15-16	% Var Bud 17 Bud 16	Budget FY14-15	Budget FY13-14	Actual FY16	% Var Bud 17 Act 15
5317-	IT Monitors & Printers	500	1,000		2,160	2,160	2,972	17%
5320-	IT Network Expense	-	2,200	0%		2,200		-
5330-	IT Software Expense	54,784			31,000	40,180	51,111	107%
0000	TOTAL MIS EXPENSES	78,324	55,268		47,660	68,360	68,170	115%
	TOTAL WIIG EXI ENGEG	10,324	33,200	_ 172 /0	47,000	00,000	00,170	11070
5410-	Advertising	139,200	161,168	86%	177,488	78,311	143,209	97%
5415-	Community Education Materials	-	-	-	-	-	561	0%
5420-	Community Outreach	46,470	42,550	109%	73,500	15,500	24,674	188%
5425-	Internet / Intranet / Website	11,860	10,000	119%	40,000	6,600	12,012	99%
5430-	Dues & Memberships	18,959	19,516	97%	6,280	5,435	24,654	77%
5435-	Educational Materials	300	300	100%	16,800	2,200	220	136%
5440-	Mailing Services	11,675	11,362	103%	18,367	11,055	7,592	154%
5445-	Management of Volunteers	11,824	4,820	245%	4,280	3,280	7,744	153%
5450-	Meetings	18,130	19,220	94%	5,604	5,604	19,647	92%
5455-	Postage	57,785	60,359	96%	76,525	61,612	31,201	185%
5460-	Printing	127,371	119,080	107%	145,951	76,836	119,053	107%
5465-	Promotional Items/Materials	42,500	36,950	115%	57,050	38,550	80,161	53%
5470-	Subscriptions	576	240	240%	1,440	2,749	1,935	30%
5499-	Business Promotion Allocation	-			(416,019)	(165,178)	,,,,,	-
0.100	TOTAL COMMUNITY RELATIONS E.	486,650	485,565	100%	207,266	142,554	472,665	103%
5540	-			- 1				
· 5510- · 5515-	Building Maintenance & Repair Equipment/Furniture < \$5,000	1,500	1,000	- 150%	1,300	1,300	1,715	- 87%
5520-	Equipment/ Lease	29,472	29,268	101%	25,868	25,868	33,035	89%
5525-	Equipment/General Maintenance & R	1,500	3,500	43%	25,000	-	7,611	20%
5530-	Landscape Maintenance	1,500	3,500	43%	-	-	7,011	20 70
	•			ļ <sup>-</sup>			-	-
5540-	Electricity	-	-	-	-	-		-
5542-	Gas	-			-	-		-
5544-	Water	-	-	<u> </u> -	-	-		-
5546-	Waste Removal	-	-	-	-	-		-
5548-	Telephone	53,484	49,250	109%	68,448	49,250	54,053	99%
5550-	Plant Service	1,500	1,400	107%	-	-	1,749	86%
5565-	Janitorial Services	-	-	-	-	-	-	-
5598-	Internal BOE allocation	-	-	-	-	90,537	-	-
5599-	BOE allocation to tenants	-	-	-	-	-	-	-
	TOTAL FACILITIES EXPENSES	87,456	84,418	104%	95,616	166,954	98,164	89%
5710-	Accounting Services	20,000	21,048	95%	-	_	13,385	149%
5715-	Banking Services	90,000	96,000	94%	-	-	111,209	81%
5720-	Election Expense	145,000	-		_	_		-
5725-	Laundry Services	-	_	_	_	_		_
5730-	Legal Services	76,500	76,500	100%	74,000	57,500	91,212	84%
5740-	Outside Services	230,720	313,992	73%	223,262	190,185	284,161	81%
	<u> </u>	25,596	313,992	13%	223,202	190,165	204,101	0170
5744-	Outside Service-Research			-				-
5746-	Outside Services - H&F	-	-	-	-	-		-
5747-	Outside Services - Property	-	-	<u> </u> -	-	-		-
5748-	Engineering/Maintenance Services	-	-	-	-	-		-
5750-	Research Services	-	-	-	-	-		-
5755-	Service Contracts	36,000	24,000	150%	29,896	21,099	17,747	203%
5760-	Taxes & Licensing	3,898	1,035	377%	-	-	4,242	92%
	TOTAL PROFESSIONAL SERVICES	627,714	532,575	118%	327,158	268,784	521,956	120%
5910-	Prospect South Bay	_	_	]_	_	_		_
5920-	Interest Expense	338,895	394,683	86%	_	_	367,891	92%
5999-	Indirect Admin Services	000,000	007,000		(2,098,980)	(2,089,704)	307,031	JZ /0
၁၁၁၁-	TOTAL OTHER	338,895	394,683	 86%	(2,098,980)	(2,089,704)	367,891	-
<b></b>								
5930-	Grant Expense	45,000	45,000	100%	-	-	38,418	117%
5935-	Health Fund	-	-	<b></b>  -	-	1,000		-
5940-	Holiday Assistance	-	-		-	-		-
	TOTAL FUNDS & GRANTS	45,000	45,000	_	-	1,000	38,418	117%
TOTAL OPERATING EXPENSES NET INCOME (LOSS) BEFORE CAPEX		3,936,725 2,432,312	3,548,075 2,797,139	111%	(2) 182	(110,522) 350,858	3,604,167 2,691,743	109% 90%
	=	۷,۳۵۷,۵۱۷	2,131,133	<b>≡</b> :	102	330,030	2,031,143	JU /0
6010-	Capital Expenditure - Fitness Equip	-	-	]-	-	-		-
6020-	Capital Expenditure - MIS	30,000	-	]-	-	-	-	-
6030-	Capital Expenditure - FF&E	-	-	-	-	-	-	-
6040-	Capital Expenditure - Parking	-	-	]_	-	-	-	-
6050-	Capital Expenditure - Building	-	_	1_	_	-		_
5000	TOTAL CAPITAL EXPENDITURE	30,000		」	-	-		-
NET INCOM	IF (LOSS)	2,402,312	2,797,139		182	350,858	2,691,743	
I INCOM	= (=300)	۷۲,3۱۷ م	2,131,139	≡ :	102	330,030	2,031,743	

Beach Citie Property Ro Budget 201	•	Budget FY16-17	Budget FY15-16	% Var Bud 17 Bud 16	Budget FY14-15	Budget FY13-14	Actual FY16	% Var Bud 17 Act 16
4020-	Property Tax Revenue TOTAL TAX REVENUE	-	-	]- -	-	-	-	-
4110-	Lease Revenue	2,967,156	2,949,918	- 101%	2,723,555	2,499,168	2,943,874	101%
4120-	Revenue - POC	-	-	]-	-	-	-	-
4130-	Revenue - Prospect South Bay	-	-	-	-	-	-	-
4140-	Interest Revenue	-	-	-	-	-	-	-
4150-	Limited Partnership Revenue TOTAL INVESTMENT REVENUE	- 2,967,156	- 2,949,918	- _101%	2,723,555	- 2,499,168	2,943,874	- 101%
4210	Revenue - Classes / Group	-		]-	-	-	-	-
4220	Membership Revenue	-	-	-	-	-	-	-
4230	Individual/Consult/Single-Day	-	-	-	-	-	-	-
4250 4260	Childcare Revenue Food/Beverage Revenue	-	-	-	-	-	-	-
4200	Equipment Sales Revenue	-		[	-	-		
4280	Facility Rental	-		1_	-	-	-	_
4290	Retail Revenue	_	-	1_	-	-	-	-
	TOTAL USER FEES REVENUE	-	-	- -	-	-	-	-
4390-	Revenue (discontinue unless misc)	-	-	]-	-	-	64	0%
4310-	Memorial Donations Revenue	-	-	-	-	-	-	-
4320- 4999-	Grants Transfers in (out)	-	-	-	(1,447,824)	(1,731,720)	-	-
4999-	TOTAL OTHER REVENUE	-	-	 	(1,447,824)	(1,731,720)	64	0%
	TOTAL REVENUE	2,967,156	2,949,918	101%	1,275,731	767,448	2,943,938	101%
5610-	COGS - Cost of Goods Sold - non-foo	-	-	]-	-	-	-	-
5620-	Cafe Supplies - cost of good sold - fod	-			-	-		-
	TOTAL COST OF GOODS SOLD		-	-		<del>-</del>	-	-
5010-	Salaries - Reg FT-Ben	93,987	254,220	37%	193,794	164,296	66,467	141%
5015-	Salaries - Reg PT - Ben	-	-	-	-	-	-	-
5018-	Salaries - Reg PT - PERS-only	-	-	-	-	26,616	-	-
5020-	Salaries - Reg PT - no Ben	-	-	-	-	-	-	-
5025-	Salaries - Temporary PT - No Ben	-	-	-	-	-	-	-
5030-	Salaries - Instructors - no Ben	-	-	-	-	-	-	-
5035- 5040-	Cafeteria Plan Contribution Payroll Taxes	9,805 7,068	15,882 19,448		21,396 13.086	21,396 12,882	8,316 4,938	118% 143%
5050-	LTD Insurance Premiums	216		40%	384	372	524	41%
5055-	Pension Benefits	9,072	18,202		17,982	17,712	4,145	219%
5060-	Unemployment Benefits	-	-	-				-
5065-	Employee Incentive Bonus	-	-	-	-	-	-	-
5070-	Employee Service Awards Expense	-	-	-	-	-	-	-
5057-	Vacation/Sick Leave	-		<u></u>	-	-	-	-
	TOTAL PAYROLL	120,148	308,293	_39%	246,642	243,274	84,392	142%
5210-	Consumables (food used as supplies	-	-	-	-	-	-	-
5215-	Insurance - General	110,985	126,615	88%	124,132	119,357	105,700	105%
5220- 5222-	Employee Travel/Parking Client transportation	-	-	-	660	500	1,054	0%
5225-	Office Supplies	-		[	932	996	211	0%
5227-	Gym/Locker room Supplies	_	-	1_	-	-	-	-
5228-	Program Supplies	-	-	-	-	-	-	-
5229-	Janitorial supplies	18,000	11,040	163%	20,628	19,504	21,879	82%
5230-	Other Supplies	-		]-	1,440	1,490	266	0%
	TOTAL GEN & ADMIN EXPENSES	128,985	137,655	_94%	147,792	141,847	129,110	100%
5110-	Employee Retention & Recognition	-	-	-	-	-		-
5111-	Employee Wellness	-	-	-	-	-	-	-
5112-	Employee Assistance	-	-	-	-	-	-	-
5115- 5120-	ADP Payroll Processing Fees Education & Training Seminars	-	-	-	2,400	2,400	-	-
5125-	Insurance - Worker's Comp	324		Ĺ	2,688	2,532	638	51%
5130-	Recruitment	-		1_	2,000	-	- 030	-
5140-	Tuition Reimbursement	-	-	1-	4,000	4,000	-	_
5145-	Uniforms TOTAL HUMAN RESOURCES EXPE	- 324	-	]-	900 9,988	900 9,832	- 638	- 51%
	_			- <sup>-</sup>				51%
5311-	IT Server Equipment	-	-	<b>-</b>  -	-	-	-	-
5312- 5313-	IT Workstations Presentational Equipment	-	-	1	-	-	-	-
5313-	Phone Equipment	-	<del>-</del>	†	-	-		-
5315-	IT Repair & Maint Parts	-	-	1-	-	-	-	_
5316-	IT Website / Internet Equipment	-	-	]-	-	-	-	-

Budget 2016-17	Beach Cities Property Ro	s Health District Ilup	Budget	Budget	% Var Bud 17	Budget	Budget	Actual	% Var Bud 17
		•	•	•		•	•		Act 16
	•		1110-17		]	1114-10			ACC 10
Solution   Solution			-		ļ <sup>-</sup>	-			-
S410		•	-	-	-	-	-		-
S410	5330-	IT Software Expense	-	-	]-	-	-	-	-
		TOTAL MIS EXPENSES	-	-	-	-	-	-	-
		•			-				
	5410-	Advertising	_	_	7_	_	_		_
		•							
		•			-				-
		•	-	-	-	-	-	-	-
	5425-	Internet / Intranet / Website	-	-	-	-	-	-	-
	5430-	Dues & Memberships	-	-	-	-	-	-	-
		•	_	_	1_	_	_		_
		•			-				-
		Management of Volunteers	-	-	-		-		-
	5450-	Meetings	-	-	-	350	600	-	-
	5455-	Postage	-	-	-	120	360	707	0%
			_		_				0%
		9							0 70
Susiness Promotion Allocation   -   -   -   -   -   -   -   -   -					-				-
TOTAL COMMUNITY RELATIONS E	5470-		-	-	-	144	144		-
	5499-	Business Promotion Allocation	-		]-	-	-		-
		TOTAL COMMUNITY RELATIONS E	-	-	- '	614	1.500	740	0%
					-		.,		
	EE 10	Puilding Maintonance 9 Danais	260 005	252 464	760/	105 000	00 500	206 252	0.40/
				JJJ, 161	10%				94%
				-	<b> </b> -				121%
	5520-	Equipment/ Lease	83,448	83,448	100%	83,448	41,724	83,448	100%
				-	1_ !				103%
		• •			03%				109%
		· ·		,	-	,			
		•			4				120%
	5542-	Gas	144,000	126,600	114%	132,408	132,902	125,043	115%
	5544-	Water	104,400	85,684	122%	85,902	86,500	85,343	122%
	5546-	Waste Removal							120%
				11,011	10070	11,001	0,200		-
		·			1000/	F 700			
		Plant Service							97%
BOE allocation to tenants   (723,617)   (723,617)   100%   (884,253)   (857,379)   (936,154)   (723,617)   (723,	5565-	Janitorial Services	57,600	70,080	82%	124,000	107,700	55,740	103%
BOE allocation to tenants   (723,617)   (723,617)   100%   (884,253)   (857,379)   (936,154)   (723,617)   (723,	5598-	Internal BOE allocation	-	-	-	(223,179)	(297.685)	-	-
TOTAL FACILITIES EXPENSES			(723 617)	(723 617)	100%			(936 154)	77%
	0000								
		TOTAL FACILITIES EXPENSES	590,799	555,020	11270	(10,211)	(231,333)	274,594	217%
			T		a	ı			
5720- Election Expense	5710-	Accounting Services	-	3,000	0%	•	-	-	-
	5715-	Banking Services	-	-	-	-	-	300	0%
6725- Laundry Services	5720-	Election Expense	-	_	-		_	-	_
5730 - Legal Services		•							
		•			-				-
5744 Outside Service-Research 5746 Outside Services - H&F 5747 Outside Services - H&F 5747 Outside Services - Property 5748 Engineering/Maintenance Services 5748 Engineering/Maintenance Services 5750 Research Services 5750 Research Services 5750 Research Services		•			-	-	-		-
5746- Outside Services - H&F	5740-	Outside Services	5,100	2,500	204%	-	-	1,371	372%
5746- Outside Services - H&F	5744-	Outside Service-Research	-	-	-	-	-	-	-
5747- Outside Services - Property			_		_	_	_		_
5748- Engineering/Maintenance Services Research Service Code Service Security Research Service Code Security Research Services Research Service Code Security Research Service Research Services Research Service Research Services Research Services Research Service Research Services Research Services Research Service Research Services Research Service Research					1000/				EEO/
5750- Research Services			'		1	-			55%
	5748-		273,479	145,633	188%	-	-	236,749	116%
	5750-	Research Services	-	-	-	-	-	-	-
5760- Taxes & Licensing TOTAL PROFESSIONAL SERVICES			64.300	-	1_ !	144 229	132.287	59 152	109%
TOTAL PROFESSIONAL SERVICES 406,531 217,220 187% 169,176 182,887 413,232			·	6 027	60%				52%
	5700-	3							
5920- Interest Expense		TOTAL PROFESSIONAL SERVICES	406,531	217,220	18/%	109,176	182,887	413,232	98%
5920- Interest Expense									
5920- Interest Expense	5910-	Prospect South Bay	63,600	55,000	116%	51,720	57,816	59,445	107%
5999- Indirect Admin Services				-	1_ !		_		_
TOTAL OTHER  63,600 55,000 116% 252,420 246,948 59,445  5930- Grant Expense		•			1	200 700	190 122	-	
5930- Grant Expense	5999-				J <sup>-</sup>				-
5935- Health Fund		TOTAL OTHER	63,600	55,000	116%	252,420	246,948	59,445	
5935- Health Fund					]				
5935- Health Fund	5930-	Grant Expense	-	-	-	-	_	-	-
5940- Holiday Assistance		•			1_				_
TOTAL FUNDS & GRANTS					1			-	-
TOTAL OPERATING EXPENSES NET INCOME (LOSS) BEFORE CAPEX  1,316,387 1,253,188 105% 1,650,769 1,696,730  1,696,730  1,981,786  6010- Capital Expenditure - Fitness Equip 6020- Capital Expenditure - MIS 6030- Capital Expenditure - FF&E 6030- Capital Expenditure - FF&E 6040- Capital Expenditure - Parking 6040- Capital Expenditure - Parking 6050- Capital Expenditure - Building 6050- Capital Expenditure - Parking 6050- Capital Expenditure - Parking 6050- Capital Expenditure - Parking 83,000 83,000 605,000 83,000	5940-	•			]-				-
NET INCOME (LOSS) BEFORE CAPEX         1,650,769         1,696,730         467,310         172,495         1,981,786           6010- 6020- 6020- 6030- 6030- 6030- 6040- 6040- 6050- 60									-
NET INCOME (LOSS) BEFORE CAPEX         1,650,769         1,696,730         467,310         172,495         1,981,786           6010- 6020- 6020- 6030- 6030- 6040- 6040- 6040- 6050- 6			<u>1,316</u> ,387	<u>1,253,</u> 188	105%	808,421	<u>5</u> 94,953	962,151	137%
6010- Capital Expenditure - Fitness Equip									83%
6020- Capital Expenditure - MIS 35,200 6030- Capital Expenditure - FF&E 5,000 6040- Capital Expenditure - Parking - 83,000 0% 39,500 20,800 98,380 6050- Capital Expenditure - Building 2,795,149 665,000 420% 281,000 151,700 1,042,605 TOTAL CAPITAL EXPENDITURE 2,800,149 748,000		. , - = =	,,	, ,	= :	- ,	,	,,	/ -
6020- Capital Expenditure - MIS 35,200 6030- Capital Expenditure - FF&E 5,000 6040- Capital Expenditure - Parking - 83,000 0% 39,500 20,800 98,380 6050- Capital Expenditure - Building 2,795,149 665,000 420% 281,000 151,700 1,042,605 TOTAL CAPITAL EXPENDITURE 2,800,149 748,000	0015	One that France in Fig. 5	T		۰ .	ı			
6030- Capital Expenditure - FF&E 5,000 6040- Capital Expenditure - Parking - 83,000 0% 39,500 20,800 98,380 6050- Capital Expenditure - Building 2,795,149 665,000 70TAL CAPITAL EXPENDITURE 2,800,149 748,000 748				-	<b>_</b> -		-	-	-
6030- Capital Expenditure - FF&E 5,000 6040- Capital Expenditure - Parking - 83,000 0% 39,500 20,800 98,380 6050- Capital Expenditure - Building 2,795,149 665,000 420% 281,000 151,700 1,042,605 TOTAL CAPITAL EXPENDITURE 2,800,149 748,000 6050- Capital Expenditure - Building 748,000 374% 417,700 172,500 1,140,985	6020-	Capital Expenditure - MIS	-	-	-	35,200	-	-	-
6040- Capital Expenditure - Parking - 83,000 0% 39,500 20,800 98,380 6050- Capital Expenditure - Building 2,795,149 665,000 420% 281,000 151,700 1,042,605 TOTAL CAPITAL EXPENDITURE 2,800,149 748,000	6030-	Capital Expenditure - FF&E	5.000	-	_	62.000	-	-	-
6050- Capital Expenditure - Building 2,795,149 665,000 420% 281,000 151,700 1,042,605 TOTAL CAPITAL EXPENDITURE 2,800,149 748,000 - 1,042,605 - 1,140,985		• •	5,000		0%			08 380	0%
TOTAL CAPITAL EXPENDITURE 2,800,149 748,000 374% 417,700 172,500 1,140,985			0.705.440		-				
	6050-								268%
NET INCOME (LOSS) (1,149,380) 948,730 49,610 (5) 840,802		TOTAL CAPITAL EXPENDITURE	2,800,149	748,000	374%	417,700	172,500	<u>1,140,9</u> 85	245%
NET INCOME (LOSS) (1,149,380) 948,730 49,610 (5) 840,802		•						-	
(1) 170,000/ 070,100 (0) 070,002	NET INCOM	E (LOSS)	(1,149 380)	948 730	-	49 610	(5)	840 802	
		_ ()	(.,1-0,000)	3-13,700	= :		(0)	3-10,002	



# Department Description **Support Departments**

Support is comprised of the following component areas:

**Executive**. The CEO and administrative staff provide leadership and guidance to help departments and staff to maintain BCHD's mission, vision and goals. Centralized administrative services supports all district staff.

Health Promotions. Communications and Marketing provides all aspects of marketing and communications to District staff and board members. The department ensures that Beach Cities Health District's programs and services are represented in a manner that conveys our preventive health mission to the community we serve. The department handles media relations, graphic design, copywriting, copyediting, marketing communications, promotions, partnerships, advertising, branding, creative-content for internal and external Web sites, crisis communications, audiovisual production of board meeting videos, and publishing of the District's quarterly magazine, LiveWell. Communications and Marketing oversees the district's community relations involvement in local business and service organizations and through participation in community events and fairs.

**Information Services** maintains BCHD's hardware, software and the network, configures and troubleshoots problems with computers, printers and telephones and provides long-term strategic planning.

**Financial Services.** The Finance Department provides support for the general ledger, accounts payable and receivable, payroll, financial reporting, treasury and leads the annual budget process. The department protects BCHD through audit and maintaining accounting controls. Finance also provides monthly management budgetary variance reports to all departments and monthly treasury and financial results reports to the CEO and elected Board of Directors.

 BCHD budgets have earned the CSMFO Meritorious Budget award since FY2007-08 and the Outstanding Financial Reporting award for the BCHD Comprehensive Annual Financial Report for the year ended June 30, 2016. The FY2016-17 budget contemplates maintaining these levels of accounting and financial reporting.

**Administration & Real Estate Management** is handled by the Executive Director of Real Estate and Administration department with the support of an outside vendor. It is responsible for maintaining property management of the Beach Cities Health District and its owned and leased properties to ensure that building standards are set for safety and comfort.



**Work Well.** "WorkWell-LiveWell" is an employee wellness program initiative. The Health Priorities are increasing physical activity, promoting healthy eating, reducing obesity and preventing chronic diseases for the adult population. The employer wellness program will provide accessible structured activities that promote the five dimensions of wellbeing (Purpose, Social, Financial, Physical, and Community) as defined by the Gallup-Healthways Wellbeing Index.

**Human Resources**. Human Resources provides services that promote a work environment characterized by fair treatment, open communication, personal accountability, trust and mutual respect. Human Resources also maintains benefits and compensation, employee relations, performance management, recruiting and hiring, regulatory compliance, and training programs. BCHD is also proud to be recognized for its award-winning work culture by receiving national recognition as a best place to work from the American Psychological Association, Modern Healthcare, Outside Magazine, Los Angeles Business Journal and the American Heart Association.

**Volunteer Management.** Under supervision of BCHD management, a volunteer corps of more than 600 people contributed 34,000 hours of service to the beach cities community last year. There are opportunities for groups and individuals to utilize their gifts, talents, and passions throughout a variety of District programming, including:

- Volunteering With Youth through our partnerships with beach cities elementary schools to deliver nutrition and garden education or tend to school gardens in preparation for lesson delivery. Volunteers can also be found at AdventurePlex, our fitness center created especially for youth where kids play their way to good health.
- Volunteering With Adults by providing administrative support to our departments, such as staffing our front desks, serving on committees, working on special projects, supporting community events, and even helping recruit and place volunteers! Volunteers can also be found at the Center for Health & Fitness, providing a warm and welcoming experience to all members and guests.
- Volunteering With Seniors by keeping beach cities seniors healthy and
  independent in their homes for as safe and as long as possible. Volunteers can
  support our older adults with activities such as running errands, providing social
  visits, coaching seniors through simple exercises for strength and balance training,
  making check-in calls to clients, or facilitating community support groups.



# Support - Health Promotions

# **Program Goals:**

- Engage residents and deepen the community's awareness and understanding of Beach Cities Health District and how the programs and services it provides are benefiting residents.
- Make accessing information on www.bchd.org easy and intuitive.
- Represent BCHD at community events and build/maintain relationships.
- Provide marketing and advertising support that help AdventurePlex and the Center for Health & Fitness achieve their revenue goals.

# **Prior Year Accomplishments:**

- Supported operations with the launch of Toddler Town—support included launch strategy, campaign, new creative and grand opening.
- Provided programing for residents to build community connectedness and promote fun physical
  activity through Beach Cities Free Fitness Weekend and Summer Series. The 12-week Summer
  Series included Yoga in Manhattan Beach and Zumba in Redondo Beach. All ages turned out to
  participate throughout the summer. The Weekends, a partnership between BCHD's Center for
  Health & Fitness and 30 local fitness studios garnered over 300 participants.
- Attended more than 100 community events to connect one-on-one with residents about Beach Cities Health District's programs, services and facilities.
- Distributed FY14-15 Annual report and quarterly LiveWell publication to 65,000 homes in the Beach Cities. The report and LiveWell focused on the need in the Beach Cities, as well as the impact Beach Cities Health District's programs and services have made in the community.
- An additional 166 news stories in local, regional and national print/online outlets.

### FY2016-17 Objectives:

Performance Measure	Prior Year Actual	Current Year Estimate	Next Year Estimate	
Measure	FY2014-2015	FY2015-2016	FY2016-2017	
Increase Web traffic by				
five percent				
1. BCHD.org	1. 84,334	1. 61,185*	1. 90,000	
2. AdventurePlex.org	2. 104,361	2. 112,695*	2. 110,000	
3. BeachCitiesGym.org	3. 55,569	3. 34,932*	3. 55,000	
Increase BCHD	259 new	3,176 new**		
Facebook fans	2,128 (total fans)	5,304**	5,664	
Generate online and	166 clips	150 Clips*	150 clips	
print media clips				
Produce Beach Cities	Distributed	On target	On target	
Annual Report and				
LiveWell mailer				

<sup>\*</sup>As of 5/18/2016 (data set is an estimate)

<sup>\*\*</sup>Merged Blue Zones Project-Beach Cities Facebook page with Beach Cities Health District page in June 2015. Merging the pages increased the number of fans from 2,180 to 4,841.



### Service Accomplishments

### Support – Work Well

"WorkWell-LiveWell" Employee Wellness Product

### **Health Priority:**

• Increasing physical activity, promoting healthy eating, reducing obesity and preventing chronic diseases for the adult population.

### **Program Goals:**

- Create an employer wellness program based on the five dimensions of wellbeing (Purpose, Social, Financial, Physical, and Community) as defined by the Gallup-Healthways Wellbeing Index.
- The employer wellness program will provide accessible structured activities that promote the five dimensions of wellbeing.
- Structured activities will be developed and implemented within the context of quarterly, eightweek activities—"Thrive to Five" quarterly challenges.

### FY 2016-17 Objectives:

- Engage with one beach cities employer (city, school district, or private employer) to run a twelve-month pilot program, to include:
  - o Gallup-Healthways WellBeing Index® (WBI administered pre & post pilot project)
  - Healthways Me/You Health Portal access
  - o BCHD attendance at employer's wellness committee meetings
  - Review of employer's past/current wellness initiatives
  - Facilitate quarterly challenges
  - o Provide employer wellness newsletter



Service Accomplishments

# Support - Finance Department

Accounting, Financial Reporting, Treasury, Budget & Audit

# **Program Goals:**

- Collect receivables promptly, engage a collection agency
- Process payroll and employee benefits bi-weekly
- Provide program managers, department heads, CEO and Board of Directors monthly budget-to-actual variance reports
- Prepare and recommend for approval the annual budget and annual audited financial statements
- Upgrade Accounting and Accounts Payable Systems

# **Prior Year Accomplishments:**

- Enhanced the budgeting process by implementing a budget software
- Produced FY2014-15 Comprehensive Annual Financial Report (CAFR), submitted to California Society of Municipal Finance Officers for review and received
- Produced FY2015-16 annual budget, submitted to California Society of Municipal Finance Officers for review and received 8<sup>th</sup> consecutive annual award for meritorious budgeting

# FY2016-17 Objectives:

Performance	Prior Year Actual	Current Year Estimate	Next Year Estimate FY2016-17		
Measure	FY2014-15	FY2015-16			
Produce CAFR, submit for peer review, receive recognition for meritorious financial reporting	Award received for 5th time	Award received for 6 <sup>th</sup> time	Award expected		
Produce Budget, submit for peer review, receive recognition for meritorious budgeting	Award received for 8th consecutive year	Award received for 9 <sup>th</sup> consecutive year	Award expected		
Complete independent audit with unqualified opinion	Audit completed, unqualified opinion	Audit completed, unqualified opinion	Unqualified audit opinion expected		



# Support - Real Estate Services

Real Estate Services

### **Program Goals:**

- Manage off-campus district properties
- Oversight of 514 Prospect campus building that is managed by Charles Dunn Real Estate Services
- Lease management, approximately \$3.0 million of District funding
- Electrical & Mechanical systems and property management for 160,000 sq. ft. main building
- Capital budget and capital project management

# **Prior Year Accomplishments:**

Multiple capital projects

# FY2015-16 Objectives:

Performance Measure	Prior Year Actual	<b>Current Year Estimate</b>	Next Year Estimate	
Performance ivieasure	FY2014-15	FY2015-16	FY2016-17	
Sq. Ft. Managed	246,000	246,000	246,000	
Lease Revenue	\$2,723,555	\$2,943,874	\$2,967,155	
Capital Expenditures	\$445,700	\$916,000	\$2,815,492	

# Budget Process, Timeline and Accounting Basis





# **Budget Process and Timeline**

**December.** The budget process begins each year when Finance reviews the prior year's timeline, guidelines, and spreadsheets and requests Department feedback on the prior year process. Department Directors provide insight on how the Finance Department can better serve their areas in the upcoming year. Finance schedules in-service training and Q&A sessions.

**January.** The current year's mid-year financials are completed for the six months of activity ending December. This is a half-way mark that provides a simple and convenient comparison, multiplying current actual activity by two gives a rudimentary starting point.

**February.** Budget instructions and revised spreadsheets are released. Capital project requests are due in February, followed by initial revenue projections. Once initial expense projections are submitted from Directors, the initial consolidation can be assembled.

**March.** Each Department's budget reviewed with the Finance Director in early March. The CEO is given a first-look of the consolidation in Mid-march and a period of review and adjustments follows from then until April.

**April.** Successive iterations of review and corrections continue seeking to balance the budget and maximize services allocating all available resources.

**May.** Finance Committee, comprised of two board members, several appointed community members, the Finance Director and the Treasurer of one of the three Beach Cities, reviews prior to recommendation to the Board of Directors. The District Board of Directors is presented the budget for the May Board meeting.

Following completion of their review, adjustment and approval by resolution, the approved budget is sent to staff for implementation.

# Accounting Basis

BCHD's budget and financial reporting is prepared using the current financial resources measurement focus and the modified accrual basis of accounting. Revenues are recognized as soon as they are both measurable and collectible within the current fiscal year. Expenditures are generally recorded when the liability is incurred.

# **Description of Funds**





### **DESCRIPTION OF FUNDS**

A fund is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. Beach Cities Health District, like other state and local government entities, uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements.

**General Fund.** All activities are reported in the General Fund except for those segregated in the Special Revenue Fund. This fund includes governmental activities such as Community Services, Community-Based Services, Property Management, Health & Fitness and District Administrative Departments.

**Special Revenue Fund**. Beach Cities Health District's special revenue fund segregates activity related to Prospect One Corporation, established to construct and operate medical office building space on the main campus of the District. Activity in the current fiscal year was comprised solely of interest income.

# **Fund Summary**



Beach Cities Health District					
Budget 2016-17	Budget	Actual	Increase	Actual	Actual
Fund Summary	FY17	FY16	(Decrease)	FY15	FY14
Tax Revenue	3,231,756	3,145,703	86,053	2,960,181	2,806,501
Lease Revenue	2,967,155	3,295,983	(328,828)	3,212,405	2,874,045
Interest Revenue	975,681	1,049,908	(74,227)	917,677	1,235,885
Partnership Revenue	2,161,600	2,083,332	78,268	1,919,408	2,134,248
User Fee Revenue	2,764,853	2,587,983	176,870	2,376,262	2,512,897
Other Revenue	54,500	73,535	(19,035)	110,180	170,706
Other Revenue	34,300	73,333	(19,033)	110,180	170,700
TOTAL REVENUES	12,155,545	12,236,443	(80,898)	11,496,113	11,734,282
OPERATING EXPENSES					
Payroll & Benefits	5,853,685	5,370,025	(483,660)	5,420,574	5,464,969
Funds & Grants	1,368,743	1,269,787	(98,956)	1,345,957	1,309,116
Professional Services	1,551,851	1,378,232	(173,619)	1,274,264	1,233,726
General & Administrative	444,381	480,594	36,213	389,892	483,255
Facilities	1,011,771	675,675	(336,096)	189,810	538,505
Community Relations	526,469	512,976	(13,493)	748,104	558,702
Human Resources	282,041	238,663	(43,378)	281,259	194,802
Cost of Goods Sold	33,252	32,957	(295)	47,843	117,052
Info Systems	163,989	157,467	(6,522)	118,294	166,911
Other	63,600	59,445	(4,155)	58,475	45,471
Debt Retirement & Interest	720,002	720,000	(2)	720,000	720,000
Capital Outlays	2,892,521	1,344,678	(1,547,843)	573,916	964,399
TOTAL OPERATING EXPENSES	14,912,305	12,240,499	(2,671,806)	11,168,388	11,796,908
	(	(* 07.5)	(		(55.55.5)
NET INCOME (LOSS)	(2,756,760)	(4,056)	(4,274,001)	327,725	(62,626)
FUND BALANCE as of July 1	38,953,723	38,957,779		39,836,815	39,899,441
FUND BALANCE as of June 30	36,196,964	38,953,723	_	38,957,779	39,836,815
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	ities Health District					
Budget	2016-17	Budget	Actual	Increase	Actual	Actual
General	Fund	FY17	FY16	(Decrease)	FY15	FY14
	Tax Revenue	3,231,756	3,145,703	86,053	2,960,181	2,806,501
	Lease Revenue	2,967,155	3,295,983	(328,828)	3,212,405	2,874,045
	Interest Revenue	975,681	1,049,908	(74,227)	917,677	1,235,885
	Partnership Revenue	2,161,600	2,083,332	78,268	1,919,408	2,134,248
	User Fee Revenue	2,764,853	2,587,983	176,870	2,376,262	2,512,897
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	Payroll & Benefits	5,853,685	5,370,025	(483,660)	5,420,574	5,464,969
	Funds & Grants	1,368,743	1,269,787	(98,956)	1,345,957	1,309,116
	Professional Services	1,551,851	1,378,232	(173,619)	1,274,264	1,233,726
	General & Administrative	444,381	480,594	36,213	389,892	483,255
	Facilities	1,011,771	675,675	(336,096)	189,805	538,505
	Community Relations	526,469	512,976	(13,493)	748,104	558,702
	Human Resources	282,041	238,663	(43,378)	281,259	194,802
	Cost of Goods Sold	33,252	32,957	(295)	47,843	117,052
	Info Systems	163,989	157,467	(6,522)	118,294	166,911
	Other	63,600	59,445	(4,155)	58,475	45,471
	Debt Retirement & Interest	720,002	720,000	(2)	720,000	720,000
	Capital Outlays	2,892,521	1,344,678	(1,547,843)	573,916	964,399
TOTAL O	PERATING EXPENSES	14,912,305	12,240,499	(2,671,806)	11,168,383	11,796,908
NET INCO	DME (LOSS)	(2,756,760)	(4,056)	(4,274,001)	327,730	(62,626)
FUND BA	ALANCE as of July 1	38,953,723	38,957,779	_	38,630,049	38,692,675
FUND BA	ALANCE as of June 30	36,196,964	38,953,723	_	38,957,779	38,630,049

Beach Cities Health District						
Budg€ 2016-17	Budget	Actual	Increase	Actual	Actual	Actual
Special Revenue Fund	FY17	FY16	(Decrease)	FY15	FY14	FY13
"Prospect One Fund"						
Tax Revenue	-	-	-	-	-	-
Lease Revenue	-	-	-	-	-	-
Interest Revenue	-	-	-	-	-	15,421
Partnership Revenue	-	-	-	-	-	-
User Fee Revenue	-	-	-	-	-	-
Other Revenue	-	-	-	-	-	-
TOTAL REVENUES	-	-	-	-	-	15,421
OPERATING EXPENSES						
Payroll & Benefits	-	-	-	-	-	-
Funds & Grants	_	-	-	-	-	_
Professional Services	-	-	-	-	-	-
General & Administrative	_	-	-	-	-	_
Facilities	_	-	-	5	-	10
Community Relations	_	-	-	-	-	_
Human Resources	_	-	-	-	-	_
Cost of Goods Sold	_	-	-	-	-	_
Info Systems	_	-	-	-	-	-
Other						
Debt Retirement & Interest						
Capital Outlays	_	_	_	-	_	_
TOTAL OPERATING EXPENSES	-	-	-	5	-	10
NET INCOME (LOSS)	-	-	-	(5)	-	15,411
FUND BALANCE as of July 1	1,206,761	1,206,761	_	1,206,766	1,206,766	1,191,355
FUND BALANCE as of June 30	1,206,761	1,206,761	_	1,206,761	1,206,766	1,206,766

# Glossary of Budget Terms





# Glossary of Budget Terms

Because the Operating Budget of the Beach Cities Health District is available to the public, the related terminology below is provided for supplementary help.

**Accrual Basis** - the basis of accounting under which transactions are recognized when they occur, regardless of the timing of related cash flows.

**Accounting System-** aids the recipient in the separate identification of receipts, disbursements, assets, liabilities, and provides for the summarization of financial information in a manner that will facilitate the preparation of the periodic reports.

**Accrued Interest** - Interest earned but not yet received.

**Allocate** - to distribute according to a plan or set apart for a special purpose. Examples: a. spread a cost over two or more accounting periods; b. charge a cost or revenue to a number of departments, products, processes or activities on a rational basis.

**Amortization** - An accounting practice of gradually decreasing (increasing) an asset's book value by spreading its depreciation (accretion) over a period of time.

**Appropriation** – Legal authorization by the District Board of Directors to make expenditures and to incur obligations for specific purposes.

**Auditor's Report** – Annual report issued in conjunction with a financial audit performed by an independent Certified Public Accountant. In this report, the independent auditor reports on internal control weaknesses and instances of noncompliance discovered in connection with the financial audit.

**Available Fund Balance** --That portion of the governmental type fund equity which is available for financing the budget requirements for the accounting period involved. This is a conventional term, which is synonymous with the accepted term "fund balance unreserved/undesignated," and should not be used in the financial statement presentation.

**Balance Sheet-** The financial statement disclosing the assets, liabilities and equity of an entity at a specified date in conformity with GAAP.

**Beginning Fund Balance** – Fund balance available in a fund at the beginning of the year, carried forward from the end of the prior year.

**Board of Directors** – The District's equivalent of a City Council, comprised of five elected officials.

**Bond** - A financial obligation for which the issuer promises to pay the bondholder a specified stream of future cash flows, including periodic interest payments and a principal repayment.

**Budget** – The financial plan for the operations of the District that includes and estimate of proposed expenditures and the proposed means of funding those expenditures. Of the many kinds of budgets, cash budget shows cash flow, an expected payment of money, and a capital budget shows the anticipated payments for capital projects.

**Budget Message** - A general discussion of the proposed budget as presented in writing by the budget-making authority to the legislative body. The budget message contains an explanation of the principal budget items, an outline of the government's experience during the past period and its financial status at the time of the message, and recommendations regarding the financial policy for the coming period.

**Budgetary Comparisons.** Statements or schedules presenting comparisons between approved budgetary amounts (as amended) and actual results of operations on the budgetary basis.

**Business-type activities.** One of two classes of activities reported in the government-wide financial statements. Business activities are financed in whole or in part by fees charged to external parties for goods or services and are normally reported in enterprise funds.

**Cash** – Currency on hand, demand deposits with banks or other financial institutions, and deposits that have the general characteristics of liquidity that can be withdrawn at any time without notice or penalty.

**Cash Basis** - a basis of accounting under which transactions are recognized only when cash changes hands.

**Capital Assets.** Long-lived tangible assets obtained or controlled as a result of past transactions, events or circumstances. Capital assets include buildings, equipment, improvements other than buildings, infrastructure, and land. In the private sector, these assets are referred to most often as property, plant and equipment.

**Capital Budget** – Schedule of repair or replacement of fixed assets or improvements costing in excess of \$5,000 and with a useful life greater than 1 year.

**Capital Improvement Project (CIP)** – Fixed asset or improvements typically costing more than \$5,000 and with a useful life greater than one year.

**CEO** – Chief Executive Officer, the District's equivalent of a City Manager or an Executive Director.

Comprehensive Annual Financial Report (CAFR) - An annual financial report that includes basic financial statements and required supplemental information, combining statements showing columns for each individual fund and individual fund statements, prepared in conformity with Generally Accepted Accounting Principals (GAAP). Includes introductory information, schedules necessary to demonstrate financial, legal and contractual compliance, and statistical data.

Constant Maturity Treasury (CMT) Index - The 1 Year CMT Index is the twelve month "average" of monthly yields on United States Treasury Securities adjusted to a constant maturity of one year as made available by the Federal Reserve in Federal Reserve Statistical Release H.15.

**Cost reimbursement basis** – the setting of charges so that costs are systematically recovered on a break-even basis over time, typically used in connection with the evaluation of internal service funds.

**Current financial resources measurement focus** – The intent to report the nearterm (current) inflows, outflows, and balances of expendable (spendable) financial resources. The current financial resources measurement focus is unique to accounting for government and is solely used for reporting the financial position and results of governmental funds.

**Deferred Revenue.** Amounts for which asset recognition criteria have been met, but for which revenue recognition criteria have not been met. Under the modified accrual basis of accounting, amounts that are measurable but not available are one example of deferred revenue.

**Deficit.** (1) The excess of the liabilities of a fund over its assets. (2) The excess of expenditures over revenues during an accounting period; or, in the case of proprietary funds, the excess of expenses over revenues during an accounting period.

**Department** - A subdivision of the District under the fiscal review of a Director. Beach Cities Health District is comprised of the following seven departments: Communications, Community-Based Services, Community Care Services, Finance, Health & Fitness, Human Resources, and Property Management.

**Depreciation.** (1) Expiration in the service life of capital assets, attributable to wear and tear, deterioration, action of the physical elements, inadequacy and

obsolescence. (2) The portion of the cost of a capital asset, charged as an expense during a particular period. In accounting for depreciation, the cost of a capital asset, less any salvage value, is prorated over the estimated service life of such an asset, and each period is charged with a portion of such cost. Through this process, the entire cost of the asset is ultimately charged off as an expense.

**Designation** – a portion of the fund balance that is set aside for a specific use, still spendable.

**Designated unreserved fund balance** – Management's intended use of available expendable financial resources in governmental funds reflecting actual plans approved by the District Board of Directors. Reflect the District's self-imposed limitations on the use of otherwise spendable resources.

**Direct Expense** – Expense that is specifically associated with the delivery of a service or program and clearly identifiable to a particular function.

**Economic Resources Measurement Focus** – The intent to report all inflows, outflows and balances affecting or reflecting an entity's net assets. Used for proprietary and fiduciary funds, and by business enterprises and not-for-profit organizations in the private sector.

**Enterprise Fund** – The fund type used to report activities for which fees are charged to external users for goods and services.

**Expenditure** – The cost of services rendered or goods received.

**Financial Audit.** An audit made to determine whether the financial statements of a government are presented fairly, in conformity with GAAP.

**Finding** – Term used in connection with an audit; an observation that suggests or recommends a management action, response or explanation.

**Fiscal Year** – The 12-month period of time from July 1<sup>st</sup> to June 30th.

**Fixed Asset** – Tangible property items such as land, buildings, fitness equipment and furniture that have a value over \$1,000 and a useful life greater than 1 year.

**Fixed Costs.** Costs of providing goods or services that do not vary proportionately to the volume of goods or services provided (e.g., insurance and contributions to retirement systems).

**Fund.** A fiscal and accounting entity with a self-balancing set of accounts in which cash and other financial resources, all related liabilities and equities, or balances, and changes therein, are recorded and segregated to carry on specific activities or

attain certain objectives in accordance with special regulations, restrictions or limitations.

**Fund Balance.** The difference between fund assets and fund liabilities of governmental funds.

**General Fund** – The primary fund of the District, used to account for all revenues and expenditures not required to be accounted for in another fund.

**Generally Accepted Accounting Principles (GAAP) –** Conventions, norms, rules and procedures that serve as a the standard for fair presentation of financial statements.

**Government Accounting Standards Board (GASB)** - A standard-setting body, associated with the Financial Accounting Foundation, which prescribes standard accounting practices for governmental units.

**Government Securities** - An obligation of the U.S. government, backed by the full faith and credit of the government. These securities are regarded as the highest quality of investment securities available in the U.S. securities market. See "Treasury Bills, Notes, and Bonds."

**Governmental Activities** – One of two classes of activities reported in the government-wide financial statements. Governmental activities generally financed through taxes, intergovernmental revenues, and other non-exchange revenues, usually reported in governmental and internal service funds.

**Interest Rate** - The annual yield earned on an investment, expressed as a percentage.

**Inventory.** (1) A detailed list showing quantities, descriptions, and values of property and, frequently, units of measure and unit prices. (2) An asset account reflecting the cost of goods held for resale or for use in operations. Under some circumstances, inventory is not valued at cost but at the lower of cost or market.

**Investments.** Most commonly, securities and real estate held for the production of revenues in the form of interest, dividends, rentals, or lease payments. The term does not include capital assets used in government operations.

**Investment Revenue** – The interest income received from a portfolio of investments.

**Liquidity** - An asset that can easily and rapidly be converted into cash without significant loss of value.

**Local Agency Investment Fund (LAIF)** - A pooled investment vehicle for local agencies in California sponsored by the State of California and administered by the State Treasurer.

**Matching Principle** - is the accounting principle that requires the recognition of all costs that are directly associated with the realization of the revenue reported within the income statement.

**Miscellaneous Income** - is that income realized that is not directly related to the sale of standard products and services.

Modified Accrual Basis accounting is a mixture of the cash and accrual basis. The modified accrual basis should be used for governmental funds. To be recognized as a revenue or expenditure, the actual receipt or disbursal of cash must occur soon enough after a transaction or event has occurred to have an impact on current spendable resources. In other words, revenues must be both measurable and available to pay for the current period's liabilities. Revenues are considered available when collectible either during the current period or after the end of the current period but in time to pay year-end liabilities. Expenditures are recognized when a transaction or event is expected to draw upon current spendable resources rather than future resources.

**Note Payable.** In general, an unconditional written promise signed by the maker to pay a certain sum in money on demand or at a fixed or determinable time, either to the bearer or to the order of a person designated therein.

**Note Receivable.** A legal right to receive payment of a certain sum of money on demand or at a fixed or determinable time, based on an unconditional written promise signed by the maker.

**Operating budget** – the financial plan, excluding capital expenditures, for the District's provision of services.

Other Post-Employment Benefits (OPEB). Post-Employment benefits provided by an employer to plan participants, beneficiaries, and covered dependents through a plan or other arrangement that is separate from a plan to provide retirement income. OPEB also include post-employment health care benefits provided through a public employee retirement system or pension plan. In addition to post-employment health care benefits (such as illness, dental, vision, and hearing), OPEB may include, for example, life insurance, disability income, tuition assistance, legal services, and other assistance programs.

**Overhead** - is the indirect costs associated with providing a service or product. Building rent, heating and lighting, administration or supervision costs and maintenance of facilities are all examples of indirect overhead.

**Par Value** - The amount of principal that must be paid at maturity. Also referred to as the face amount of a bond, normally quoted in \$1,000 increments per bond.

**Pass-through Grants.** Grants and other financial assistance received by a governmental entity to transfer to or spend on behalf of a secondary recipient.

**Portfolio** - Combined holding of more than one stock, bond, commodity, real estate investment, cash equivalent, or other asset. The purpose of a portfolio is to reduce risk by diversification.

**Prepaid Expenses** - Payment in advance of the receipt of goods and services in an exchange transaction. Prepaid items differ from deferred charges in that they are spread over a shorter period of time than deferred charges and are regularly recurring costs of operations. Examples of prepaid items are prepaid rent, prepaid interest, and unexpired insurance premiums.

**Principal** - The face value or par value of a debt instrument, or the amount of capital invested in a given security.

**Property Tax** – A tax assessed in proportion to the appraised value of property to finance services that benefit that property. Los Angeles County Assessor, Auditor-Controller, and Treasurer & Tax Collector produce and account for the property tax bill and payments, remitting the appropriate portion to Beach Cities Health District.

**Property Tax Increment** – Increased tax revenues created from increased taxable property values. When a public project such as a health district is created, there is an increase in the value of surrounding real estate. This increased site value and investment creates more taxable property, which increases tax revenues. The increased tax revenues are the tax increment.

**Reserve** – A portion of the fund balance that is not available for appropriation because it does not represent spendable cash or because of legal restrictions.

**Revenue** – Source of income, such as from taxes, user fees, or interest.

**Safekeeping** - Holding of assets (e.g., investments or securities) by a financial institution serving as an agent.

**Special District.** An independent unit of local government organized to perform a single government function or a restricted number of related functions. Special districts usually have the power to incur debt and levy taxes; however, certain types of special districts are entirely dependent upon enterprise earnings and cannot impose taxes. Examples of special districts are water districts, drainage districts, flood control districts, hospital districts, health district, fire protection districts, transit authorities, port authorities, and electric power authorities.

**Special Revenue Fund** – the grouping of related accounts that segregate the activities related to the financing of construction and operation of medical office building space on the main campus of the District.

**Unqualified Opinion.** An opinion rendered without reservation by the independent auditor that financial statements are fairly presented.

**Unrealized Gains and Losses.** A term used in connection with the valuation of investments. Cumulative change in the market value of investments prior to their disposition.

**Unrealized Revenues.** A term used in connection with budgeting. The difference between estimated revenues and actual revenues.

**Unrestricted Net Assets.** That portion of net assets that is neither restricted nor invested in capital assets (net of related debt).

# Acronyms





# Glossary of Acronyms

The Operating Budget of the Beach Cities Health District is available to the public; the related terminology below is provided to clarify references throughout the budget documents.

**BCHD** – Beach Cities Health District

**BOD** - Board of Directors

**BOE** – Building Operating Expenses

**BSC** – Breastfeeding Support Center

**CAPEX or Capex** – Capital Expenditures

**CAFR** - Comprehensive Annual Financial Report

**CBS** – Community-Based Services

**CCS** – Community Care Services

**CEO** – Chief Executive Officer

**CHC** – Center for Health Connection

**CHF** – Center for Health and Fitness

**CIP** – Capital Improvement Plan

**CMT** – Constant Maturity Treasury index

FASB – Financial accounting standards board

FIFO - First in first out

FY - Fiscal Year.

**G&A** – General and Administrative

**GAAP** – Generally Accepted Accounting Principals

GASB - Government Accounting Standards Board.

**H&F** – Health & Fitness

**HB** - Hermosa Beach

**HE** – Health Education

**HRC** – Health Resource Center

**IS** – Information Systems

**LAIF** – Local Agency Investment Fund.

LIFO - Last in first out

MB - Manhattan Beach

MIS – Management of Information Systems

**MRC** – Medical Reserve Corps

**OPEB** – Other Post-employment Benefits

**OSHA** – Occupational Safety and Health Act

**PERS** – Public employee retirement system

**POC** – Prospect One Corporation

**RB** – Redondo Beach

**STD** – Sexually-transmitted disease

**VC** – Vitality City / Blue Zones project with HealthWays

**YTD** – Year to Date